

# NOTICE OF MEETING



## *CITY OF BRANSON*

### BUDGET AND FINANCE COMMITTEE

*Committee Meeting – Thursday August 25, 2016 – 2:30 p.m.*  
Municipal Courtroom – Branson City Hall – 110 W. Maddux

### AGENDA

1. Call to Order.
2. Roll Call.
3. Regular Reports:
  - a. Minutes of July 28<sup>th</sup>, 2016.
  - b. Monthly Sales & Tourism Tax Reports.
  - c. Financials.
    - i. Monthly Unaudited Financials – July 2016.
    - ii. Cash Reconciliation & Balance Sheet.
4. Review of Disbursements & Approval of Disbursements \$50,000 and Over.  
(July 17, 2016 – August 18, 2016)
5. Planning & Zoning - Community & Business Survey.
6. Finance Director's Report.
7. Adjourn.

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For more information please visit [www.bransonmo.gov](http://www.bransonmo.gov) or contact:

Lisa Westfall, City Clerk, 417-337-8522

Posted: 8-24-16

At: \_\_\_\_\_ By: \_\_\_\_\_

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**MINUTES**  
BUDGET & FINANCE COMMITTEE  
CITY OF BRANSON, MISSOURI  
July 28, 2016

**1) Call to Order.**

The meeting of the Budget & Finance Committee was held in the Municipal Courtroom of City Hall, Thursday, July 28, 2016 at 2:30 p.m. The meeting was called to order by Mayor Karen Best.

**2) Roll Call.**

Members present: Mayor Karen Best, Alderman Bob Simmons, Pamela Yancey and Rod Romine.  
Members absent: Alderwoman Betsy Seay and City Administrator Bill Malinen

Also present: Finance Director Jamie Rouch, Stacy McAllister and Melissa Sill.

**3) Regular Reports.**

**a) Minutes of June 21<sup>st</sup>, 2016.**

Pamela Yancey moved to accept the minutes of June 21, 2016, seconded by Alderman Bob Simmons. Ayes: 4, Noes: 0. Motion carried.

**b) Monthly Sales & Tourism Tax Reports.**

Melissa Sill reported that sales tax receipts for the month of May are down 7.9% when compared to the same month, but are up 3.3% year to date. The ½% transportation tax is down by 7.4% for the month of May, but up almost \$100,000 year to date. Tourism tax for May is up 11.5%. When looking at the tourism tax breakdown by business classification, all are showing an increase in the monthly and yearly comparisons. She explained that the year-to-date increase equals a \$146,000 increase in funds not restricted to TIF payments for sales tax receipts and a \$430,000 increase of unrestricted tourism tax dollars.

The Rolling 12 report shows all areas are experiencing some growth. Branson Meadows has the largest increase of 13.4% when looking at the monthly report. The year to date report shows Historic Downtown Branson and Branson Meadows have the largest growth in their areas.

**c) Financials**

**i) Unaudited Financials – June 2016.**

Jamie reported that revenues are up, as well as investment income and taxes. Licenses and permits are also showing an increase. Court receipts are showing a decrease in revenue and could possibly be down as much as \$100,000 by the end of the year. Jamie advised that she will be watching this throughout the remainder of the year. The Capital Projects Fund shows a negative amount due to the transfer of the capital funds on a quarterly basis rather than moving it one time per year. This negative amount should be balanced on the July report. The Parks and Recreation Fund is up in revenue, as well as expenditures.

**MINUTES**  
BUDGET & FINANCE COMMITTEE  
CITY OF BRANSON, MISSOURI  
July 28, 2016

**ii) Cash Reconciliation & Balance Sheet.**

Discussion was made on the Dare Program and why the money is still on this account as we no longer have a Dare Program. Jamie Rouch advised the Committee that because this money was a donation, the Police Department must send letters to anyone that donated requesting approval to move their donated funds from the Dare Program to the Police K-9 fund. Some of the letters sent to the donors have come back and some have not. We should have the required approval to move the Dare funds to the Police K-9 fund by the end of the year.

**iii) Unbudgeted Expenditures Report.**

Jamie Rouch presented the Unbudgeted Expenditures Report and explained that this report is a quick picture of where the City is at concerning unbudgeted expenditures year-to-date. This report shows the percentage of what the one time expenditures consist of, attributing 40% to flood expenses. Jamie explained that unexpected and unbudgeted expenditures, such as flooding and other natural disasters, are why the reserve is vital to the city's financial health. The unbudgeted expenditures may decrease the 2015 year-end 27% reserve to a projected 21% reserve by the end of 2016. Jamie advised that we need to be cautious of expenditures and be as accurate as possible where we start the 2017 budget. Discussion was made on how the reserve sits now and how it compares to last year at the same time. Jamie stated she would get that information together and have it for the next meeting.

**4) Review of Disbursements & Approval of Disbursements \$50,000 & over.**

**(May 14, 2016 – June 15, 2016).**

Discussion was made on the Cook, Flatt & Strobel Engineers payment. The Finance Committee members would like to be updated on the percent of the budget Cook, Flatt & Strobel Engineers are working on for the 76 project in future meetings.

Discussion was made on the D&E Plumbing payment. The Finance Committee wanted to know what this payment was for, the payment is showing for Historical Downtown Streetscape Improvements Project. Jamie Rouch explained to the Committee she would look further into this payment and have answers at the next meeting.

Disbursements were acknowledged as presented. Rod Romine moved to accept the disbursements, seconded by Alderman Bob Simmons. Ayes: 4, Noes: 0. Motion carried.

**5) Finance Director's Report.**

Jamie Rouch presented the Priority Based Budgeting RAD Tool to the Committee. This tool shows how we are meeting our community's needs and shows we are doing a good job putting money into what the community said they want. A majority of money is going toward meeting our strategic goals, with room to reallocate funds to better serve our community.

**MINUTES**  
BUDGET & FINANCE COMMITTEE  
CITY OF BRANSON, MISSOURI  
July 28, 2016

**6) Adjourn.**

The meeting adjourned at 3:38 p.m. on a motion by Pamela Yancey, seconded by Alderman Bob Simmons. Motion carried.

**CITY OF BRANSON**  
**1% SALES TAX - 10 YEAR HISTORY**  
**CALENDAR YEARS 2007-2016**

	*** 2007 ***		*** 2008 ***		*** 2009 ***		*** 2010 ***		*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		*** 2015 ***		*** 2016 ***	
	MONTHLY AMOUNT	Inc/Decr over Prior Yr																		
Jan	1,071,035	15.7%	1,070,015	-0.1%	1,159,361	8.4%	1,216,180	4.9%	1,027,193	-15.5%	1,102,372	7.3%	1,055,218	-4.3%	1,005,325	-4.7%	1,188,850	18.3%	1,171,427	-1.5%
Feb	663,553	45.6%	726,695	9.5%	640,825	-11.8%	627,753	-2.0%	872,137	38.9%	700,072	-19.7%	797,547	13.9%	842,297	5.6%	773,953	-8.1%	747,860	-3.4%
Mar	569,932	7.6%	619,901	8.8%	643,312	3.8%	578,890	-10.0%	466,443	-19.4%	560,427	20.1%	539,224	-3.8%	528,733	-1.9%	632,686	19.7%	761,002	20.3%
Apr	420,904	38.2%	400,429	-4.9%	466,521	16.5%	503,622	8.0%	500,144	-0.7%	527,521	5.5%	561,249	6.4%	476,481	-15.1%	516,394	8.4%	535,466	3.7%
May	392,971	48.7%	456,772	16.2%	499,407	9.3%	482,989	-3.3%	578,643	19.8%	530,730	-8.3%	586,601	10.5%	712,533	21.5%	659,564	-7.4%	633,340	-4.0%
Jun	965,738	5.5%	841,281	-12.9%	790,042	-6.1%	756,098	-4.3%	707,881	-6.4%	838,921	18.5%	884,551	5.4%	775,097	-12.4%	832,527	7.4%	1,023,756	23.0%
Jul	842,587	5.4%	876,068	4.0%	854,888	-2.4%	902,687	5.6%	965,134	6.9%	892,875	-7.5%	849,112	-4.9%	1,077,256	26.9%	1,044,466	-3.0%	962,055	-7.9%
Aug	645,728	14.3%	720,832	11.6%	723,178	0.3%	710,203	-1.8%	700,965	-1.3%	860,669	22.8%	793,781	-7.8%	905,937	14.1%	907,697	0.2%	877,036	-3.4%
Sep	1,593,123	4.3%	1,651,386	3.7%	1,542,695	-6.6%	1,534,198	-0.6%	1,553,222	1.2%	1,417,529	-8.7%	1,547,304	9.2%	1,428,159	-7.7%	1,612,942	12.9%		
Oct	897,869	5.4%	1,035,447	15.3%	938,670	-9.3%	1,035,478	10.3%	958,250	-7.5%	872,521	-8.9%	987,083	13.1%	1,212,860	22.9%	1,117,661	-7.8%		
Nov	574,306	-0.3%	631,473	10.0%	634,887	0.5%	646,918	1.9%	653,968	1.1%	730,469	11.7%	766,174	4.9%	704,673	-8.0%	722,703	2.6%		
Dec	1,289,042	3.7%	1,147,653	-11.0%	1,001,946	-12.7%	936,160	-6.6%	1,215,679	29.9%	1,081,007	-11.1%	1,054,173	-2.5%	1,065,829	1.1%	1,193,438	12.0%		
TOTAL	\$9,926,788	10.8%	\$10,177,952	2.5%	\$9,895,732	-2.8%	\$9,931,176	0.4%	\$10,199,658	2.7%	\$10,115,112	-0.8%	\$10,422,018	3.0%	\$10,735,178	3.0%	\$11,202,880	4.4%		

	*** 2007 ***		*** 2008 ***		*** 2009 ***		*** 2010 ***		*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		*** 2015 ***		*** 2016 ***	
	YTD AMOUNT	Inc/Decr over Prior Yr																		
Jan	1,071,035	15.7%	1,070,015	-0.1%	1,159,361	8.4%	1,216,180	4.9%	1,027,193	-15.5%	1,102,372	7.3%	1,055,218	-4.3%	1,005,325	-4.7%	1,188,850	18.3%	1,171,427	-1.5%
Feb	1,734,588	25.6%	1,796,709	3.6%	1,800,186	0.2%	1,843,933	2.4%	1,899,330	3.0%	1,802,444	-5.1%	1,852,765	2.8%	1,847,623	-0.3%	1,962,803	6.2%	1,919,287	-2.2%
Mar	2,304,519	20.6%	2,416,610	4.9%	2,443,498	1.1%	2,422,823	-0.8%	2,365,773	-2.4%	2,362,871	-0.1%	2,391,988	1.2%	2,376,355	-0.7%	2,595,489	9.2%	2,680,289	3.3%
Apr	2,725,423	23.0%	2,817,039	3.4%	2,910,019	3.3%	2,926,445	0.6%	2,865,917	-2.1%	2,890,392	0.9%	2,953,238	2.2%	2,852,836	-3.4%	3,111,884	9.1%	3,215,755	3.3%
May	3,118,394	25.7%	3,273,811	5.0%	3,409,426	4.1%	3,409,434	0.0%	3,444,559	1.0%	3,421,122	-0.7%	3,539,839	3.5%	3,565,369	0.7%	3,771,448	5.8%	3,849,095	2.1%
Jun	4,084,133	20.3%	4,115,092	0.8%	4,199,468	2.1%	4,165,532	-0.8%	4,152,441	-0.3%	4,260,042	2.6%	4,424,390	3.9%	4,340,465	-1.9%	4,603,975	6.1%	4,872,850	5.8%
Jul	4,926,720	17.4%	4,991,160	1.3%	5,054,356	1.3%	5,068,219	0.3%	5,117,575	1.0%	5,152,917	0.7%	5,273,502	2.3%	5,417,721	2.7%	5,648,441	4.3%	5,834,906	3.3%
Aug	5,572,448	17.1%	5,711,992	2.5%	5,777,534	1.1%	5,778,422	0.0%	5,818,540	0.7%	6,013,586	3.4%	6,067,284	0.9%	6,323,658	4.2%	6,556,137	3.7%	6,711,942	2.4%
Sep	7,165,571	14.0%	7,363,378	2.8%	7,320,229	-0.6%	7,312,620	-0.1%	7,371,762	0.8%	7,431,115	0.8%	7,614,588	2.5%	7,751,817	1.8%	8,169,079	5.4%		
Oct	8,063,440	12.9%	8,398,825	4.2%	8,258,899	-1.7%	8,348,098	1.1%	8,330,012	-0.2%	8,303,636	-0.3%	8,601,671	3.6%	8,964,676	4.2%	9,286,740	3.6%		
Nov	8,637,746	12.0%	9,030,298	4.5%	8,893,786	-1.5%	8,995,016	1.1%	8,983,979	-0.1%	9,034,105	0.6%	9,367,845	3.7%	9,669,349	3.2%	10,009,443	3.5%		
Dec	\$9,926,788	10.8%	\$10,177,952	2.5%	\$9,895,732	-2.8%	\$9,931,176	0.4%	\$10,199,658	2.7%	\$10,115,112	-0.8%	\$10,422,018	3.0%	\$10,735,178	3.0%	11,202,880	4.4%		

**CONTENTS: This report is prepared from the 1% sales tax payments received by the City's Finance Department from the Missouri Department of Revenue on a monthly basis. Tax amounts on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of August reflects primarily business tax returns filed with the Dept. of Revenue in July for business sales occurring mostly in June. There are no accruals made to this report as it reflects receipts on a cash basis for the month. If a business is paying back taxes, the numbers are reflected in the month that the business actually paid their taxes. This report is prepared between the 5th and 7th working day of the month.**

**CITY OF BRANSON**  
**1/2% TRANSPORTATION SALES TAX HISTORY**  
**CALENDAR YEARS 2007-2016**

	*** 2007 ***		*** 2008 ***		*** 2009 ***		*** 2010 ***		*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		*** 2015 ***		*** 2016 ***	
	MONTHLY AMOUNT	Inc/Decr over Prior Yr																		
Jan	533,474	15.8%	534,545	0.2%	575,021	7.6%	605,302	5.3%	511,369	-15.5%	548,295	7.2%	521,413	-4.9%	499,179	-4.3%	588,272	17.8%	583,342	-0.8%
Feb	331,451	45.6%	360,952	8.9%	320,329	-11.3%	313,732	-2.1%	435,181	38.7%	349,725	-19.6%	397,928	13.8%	417,967	5.0%	386,777	-7.5%	373,298	-3.5%
Mar	281,848	8.5%	303,168	7.6%	313,684	3.5%	281,732	-10.2%	229,070	-18.7%	270,621	18.1%	264,211	-2.4%	258,199	-2.3%	305,134	18.2%	370,640	21.5%
Apr	203,921	36.3%	196,184	-3.8%	228,621	16.5%	246,039	7.6%	239,352	-2.7%	258,820	8.1%	271,208	4.8%	231,135	-14.8%	252,279	9.1%	262,198	3.9%
May	196,044	48.6%	228,091	16.3%	249,566	9.4%	241,220	-3.3%	289,073	19.8%	264,994	-8.3%	292,039	10.2%	350,137	19.9%	329,178	-6.0%	316,622	-3.8%
Jun	477,473	5.4%	414,450	-13.2%	389,145	-6.1%	371,390	-4.6%	346,457	-6.7%	412,026	18.9%	433,184	5.1%	381,445	-11.9%	409,302	7.3%	501,944	22.6%
Jul	418,858	5.3%	435,671	4.0%	424,890	-2.5%	448,658	5.6%	479,614	6.9%	443,331	-7.6%	421,087	-5.0%	531,489	26.2%	515,862	-2.9%	477,684	-7.4%
Aug	322,456	14.3%	360,227	11.7%	361,337	0.3%	354,809	-1.8%	350,293	-1.3%	429,911	22.7%	396,495	-7.8%	452,385	14.1%	452,942	0.1%	438,172	-3.3%
Sep	791,114	4.3%	820,041	3.7%	764,989	-6.7%	760,428	-0.6%	768,456	1.1%	702,030	-8.6%	765,952	9.1%	710,151	-7.3%	798,240	12.4%		
Oct	445,278	5.4%	513,671	15.4%	465,622	-9.4%	512,749	10.1%	473,797	-7.6%	429,820	-9.3%	488,749	13.7%	596,042	22.0%	553,149	-7.2%		
Nov	286,619	-0.3%	315,466	10.1%	317,064	0.5%	322,967	1.9%	326,567	1.1%	364,942	11.8%	382,896	4.9%	352,228	-8.0%	361,040	2.5%		
Dec	638,518	3.5%	570,112	-10.7%	495,510	-13.1%	461,001	-7.0%	600,435	30.2%	536,603	-10.6%	522,584	-2.6%	528,409	1.1%	588,419	11.4%		
TOTAL	\$4,927,054	10.8%	\$5,052,578	2.5%	\$4,905,777	-2.9%	\$4,920,028	0.3%	\$5,049,665	2.6%	\$5,011,120	-0.8%	\$5,157,744	1.9%	\$5,308,766	2.9%	\$5,540,594	4.4%		

	*** 2007 ***		*** 2008 ***		*** 2009 ***		*** 2010 ***		*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		*** 2015 ***		*** 2016 ***	
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Jan	533,474	15.8%	534,545	0.2%	575,021	7.6%	605,302	5.3%	511,369	-15.5%	548,295	7.2%	521,413	-4.9%	499,179	-4.3%	588,272	17.8%	583,342	-0.8%
Feb	864,925	25.7%	895,497	3.5%	895,350	0.0%	919,034	2.6%	946,550	3.0%	898,020	-5.1%	919,341	2.4%	917,147	-0.2%	975,049	6.3%	956,639	-1.9%
Mar	1,146,773	21.0%	1,198,665	4.5%	1,209,034	0.9%	1,200,766	-0.7%	1,175,620	-2.1%	1,168,641	-0.6%	1,183,552	1.3%	1,175,345	-0.7%	1,280,183	8.9%	1,327,279	3.7%
Apr	1,350,694	23.1%	1,394,849	3.3%	1,437,655	3.1%	1,446,804	0.6%	1,414,972	-2.2%	1,427,462	0.9%	1,454,759	1.9%	1,406,480	-3.3%	1,532,462	9.0%	1,589,478	3.7%
May	1,546,738	25.8%	1,622,940	4.9%	1,687,221	4.0%	1,688,024	0.0%	1,704,046	0.9%	1,692,456	-0.7%	1,746,798	3.2%	1,756,617	0.6%	1,861,641	6.0%	1,906,099	2.4%
Jun	2,024,210	20.3%	2,037,390	0.7%	2,076,365	1.9%	2,059,414	-0.8%	2,050,503	-0.4%	2,104,482	2.6%	2,179,983	3.6%	2,138,062	-1.9%	2,270,942	6.2%	2,408,044	6.0%
Jul	2,443,068	17.4%	2,473,061	1.2%	2,501,255	1.1%	2,508,072	0.3%	2,530,117	0.9%	2,547,813	0.7%	2,601,069	2.1%	2,669,551	2.6%	2,786,804	4.4%	2,885,727	3.5%
Aug	2,765,524	17.1%	2,833,288	2.5%	2,862,592	1.0%	2,862,882	0.0%	2,880,410	0.6%	2,977,725	3.4%	2,997,564	0.7%	3,121,937	4.1%	3,239,746	3.8%	3,323,899	2.6%
Sep	3,556,638	14.0%	3,653,329	2.7%	3,627,581	-0.7%	3,623,310	-0.1%	3,648,866	0.7%	3,679,755	0.8%	3,763,516	2.3%	3,832,087	1.8%	4,037,986	5.4%		
Oct	4,001,916	12.9%	4,167,000	4.1%	4,093,203	-1.8%	4,136,059	1.0%	4,122,662	-0.3%	4,109,575	-0.3%	4,252,265	3.5%	4,428,129	4.1%	4,591,135	3.7%		
Nov	4,288,536	11.9%	4,482,466	4.5%	4,410,267	-1.6%	4,459,027	1.1%	4,449,230	-0.2%	4,474,517	0.6%	4,635,160	3.6%	4,780,357	3.1%	4,952,175	3.6%		
Dec	4,927,054	10.8%	5,052,578	2.5%	4,905,777	-2.9%	4,920,028	0.3%	5,049,665	2.6%	5,011,120	-0.8%	5,157,744	2.9%	5,308,766	2.9%	5,540,594	4.4%		

**CONTENTS:** This report is prepared from the 1/2% sales tax payments received by the City's Finance Department from the Missouri Department of Revenue on a monthly basis. Tax amounts on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of July reflects primarily business tax returns filed with the Dept. of Revenue in June for business sales occurring mostly in May. There are no accruals made to this report as it reflects receipts on a cash basis for the month. If a business is paying back taxes, the numbers are reflected in the month that the business actually paid their taxes. This report is prepared between the 5th and 7th working day of the month.

**CITY OF BRANSON  
TOURISM TAX HISTORY  
CALENDAR YEAR 2007-2016**

	*** 2007 ***		*** 2008 ***		*** 2009 ***		*** 2010 ***		*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		*** 2015 ***		*** 2016 ***	
	MONTHLY AMOUNT	% Change																		
Jan	\$600,214	8.1%	\$662,789	10.4%	\$460,018	-30.6%	\$402,427	-12.5%	\$665,210	65.3%	\$780,208	17.3%	\$771,490	-1.1%	\$682,443	-11.5%	\$814,630	19.4%	\$869,687	6.8%
Feb	349,825	23.7%	366,157	4.7%	449,518	22.8%	487,241	8.4%	250,915	-48.5%	191,090	-23.8%	186,120	-2.6%	179,791	-3.4%	229,404	27.6%	235,310	2.6%
Mar	215,100	-1.4%	244,487	13.7%	248,341	1.6%	302,698	21.9%	186,401	-38.4%	240,017	28.8%	232,217	-3.2%	261,358	12.5%	256,598	-1.8%	291,110	13.5%
Apr	448,019	-3.4%	479,476	7.0%	503,684	5.0%	475,319	-5.6%	654,383	37.7%	622,856	-4.8%	689,536	10.7%	783,034	13.6%	789,841	0.9%	927,818	17.5%
May	1,029,862	14.8%	909,013	-11.7%	836,890	-7.9%	856,892	2.4%	636,558	-25.7%	619,625	-2.7%	724,353	16.9%	663,858	-8.4%	736,997	11.0%	864,860	17.3%
Jun	1,079,722	9.9%	1,036,560	-4.0%	913,987	-11.8%	937,717	2.6%	896,445	-4.4%	873,964	-2.5%	910,835	4.2%	1,001,085	9.9%	962,676	-3.8%	1,073,058	11.5%
Jul	1,143,106	3.0%	1,066,576	-6.7%	1,103,919	3.5%	1,294,641	17.3%	1,290,434	-0.3%	1,301,736	0.9%	1,338,397	2.8%	1,445,844	8.0%	1,504,418	4.1%	1,487,776	-1.1%
Aug	1,949,923	11.5%	2,155,699	10.6%	1,855,687	-13.9%	1,813,450	-2.3%	1,729,647	-4.6%	1,578,247	-8.8%	1,685,966	6.8%	1,825,376	8.3%	1,891,692	3.6%		
Sep	1,220,286	3.1%	1,391,727	14.0%	1,183,555	-15.0%	1,335,643	12.9%	1,191,556	-10.8%	1,095,304	-8.1%	1,257,531	14.8%	1,349,367	7.3%	1,293,380	-4.1%		
Oct	774,082	-13.5%	865,963	11.9%	703,268	-18.8%	1,084,011	54.1%	1,091,906	0.7%	1,023,075	-6.3%	980,761	-4.1%	935,094	-4.7%	1,131,607	21.0%		
Nov	1,809,997	19.9%	1,640,699	-9.4%	1,590,693	-3.0%	1,273,301	-20.0%	1,261,632	-0.9%	1,159,007	-8.1%	1,105,857	-4.6%	1,200,091	8.5%	1,138,315	-5.1%		
Dec	1,632,064	1.8%	1,548,971	-5.1%	1,494,833	-3.5%	1,515,762	1.4%	1,370,475	-9.6%	1,399,140	2.1%	1,318,035	-5.8%	1,399,292	6.2%	1,340,369	-4.2%		
TOTAL	\$12,252,199	7.0%	\$12,368,118	0.9%	\$11,344,394	-8.3%	\$11,779,099	3.8%	\$11,225,562	-4.7%	\$10,884,269	-3.0%	\$11,201,099	2.9%	\$11,726,634	4.7%	\$12,089,928	3.1%		
	YTD AMOUNT	% Change																		
Jan	600,214	8.1%	662,789	10.4%	460,018	-30.6%	402,427	-12.5%	665,210	65.3%	780,208	17.3%	771,490	-1.1%	682,443	-11.5%	814,630	19.4%	\$869,687	6.8%
Feb	950,038	13.4%	1,028,946	8.3%	909,536	-11.6%	889,668	-2.2%	916,125	3.0%	971,298	6.0%	957,610	-1.4%	862,234	-10.0%	1,044,034	21.1%	\$1,104,997	5.8%
Mar	1,165,138	10.3%	1,273,433	9.3%	1,157,877	-9.1%	1,192,366	3.0%	1,102,526	-7.5%	1,211,315	9.9%	1,189,827	-1.8%	1,123,593	-5.6%	1,300,632	15.8%	\$1,396,107	7.3%
Apr	1,613,157	6.2%	1,752,909	8.7%	1,661,561	-5.2%	1,667,684	0.4%	1,756,909	5.4%	1,834,172	4.4%	1,879,363	2.5%	1,906,627	1.5%	2,090,473	9.6%	\$2,323,925	11.2%
May	2,643,019	9.4%	2,661,922	0.7%	2,498,451	-6.1%	2,524,576	1.0%	2,393,467	-5.2%	2,453,797	2.5%	2,603,716	6.1%	2,570,485	-1.3%	2,827,471	10.0%	\$3,188,785	12.8%
Jun	3,722,741	9.5%	3,698,482	-0.7%	3,412,438	-7.7%	3,462,293	1.5%	3,289,912	-5.0%	3,327,761	1.2%	3,514,550	5.6%	3,571,569	1.6%	3,790,147	6.1%	\$4,261,843	12.4%
Jul	4,865,847	7.9%	4,765,058	-2.1%	4,516,358	-5.2%	4,756,933	5.3%	4,580,346	-3.7%	4,629,497	1.1%	4,852,948	4.8%	5,017,413	3.4%	5,294,565	5.5%	\$5,749,619	8.6%
Aug	6,815,771	8.9%	6,920,757	1.5%	6,372,045	-7.9%	6,570,383	3.1%	6,309,993	-4.0%	6,207,743	-1.6%	6,538,914	5.3%	6,842,789	4.6%	7,186,257	5.0%		
Sep	8,036,056	8.0%	8,312,484	3.4%	7,555,599	-9.1%	7,906,026	4.6%	7,501,549	-5.1%	7,303,047	-2.6%	7,796,445	6.8%	8,192,156	5.1%	8,479,637	3.5%		
Oct	8,810,138	5.7%	9,178,448	4.2%	8,258,868	-10.0%	8,990,037	8.9%	8,593,454	-4.4%	8,326,122	-3.1%	8,777,206	5.4%	9,127,251	4.0%	9,611,244	5.3%		
Nov	10,620,136	7.9%	10,819,147	1.9%	9,849,561	-9.0%	10,263,337	4.2%	9,855,086	-4.0%	9,485,129	-3.8%	9,883,064	4.2%	10,327,341	4.5%	10,749,559	4.1%		
Dec	\$12,252,199	7.0%	\$12,368,118	0.9%	\$11,344,394	-8.3%	\$11,779,099	3.8%	\$11,225,562	-4.7%	\$10,884,269	-3.0%	\$11,201,099	2.9%	\$11,726,634	4.7%	12,089,928	3.1%		

**CONTENTS:** This report is prepared from Branson business payments received by the City's Finance Department on monthly tourism tax forms. Tax totals on this report are reflected in the month that tax payments are received. For example, taxes received by the city in the month of July reflects primarily business sales made in June. There are no accruals made to this report as it reflects receipts on a cash basis for each month in the CALENDAR YEAR. If a business is paying back taxes, the numbers are reflected in the most recent reporting month. Interest and penalties are reflected in this report. This report is prepared on the 1st or 2nd working day of the month. Amounts include associated penalties and interest.

CITY OF BRANSON								
TOURISM TAX RECEIPTS - BREAKDOWN BY BUSINESS CLASSIFICATION								
2016	Amusements	Theaters	Hotels & Motels	Campground	Nightly Rentals	Restaurants & Concessions	2016 TOTALS	% Change as Compared to Same Month Last Year
January	\$98,555.53	301,046.85	321,253.49	3,477.32	64,210.63	81,143.00	\$869,686.82	6.8%
February	35,047.65	38,518.89	96,650.72	705.61	25,392.73	38,994.38	\$235,309.98	2.6%
March	35,631.90	30,801.82	150,968.98	1,030.28	24,225.38	48,451.79	\$291,110.15	13.5%
April	156,991.00	237,920.42	374,611.63	6,447.79	69,905.43	81,941.50	\$927,817.77	17.5%
May	85,548.89	251,787.19	375,188.33	9,242.13	60,680.02	82,413.65	\$864,860.21	17.3%
June	150,694.68	318,253.57	423,325.17	13,234.77	76,561.34	90,988.68	\$1,073,058.21	11.5%
July	258,604.13	394,334.79	597,488.19	14,389.44	106,176.62	116,782.94	\$1,487,776.11	-1.1%
August								
September								
October								
November								
December								
<b>TOTAL</b>	<b>\$821,073.78</b>	<b>\$1,572,663.53</b>	<b>\$2,339,486.51</b>	<b>\$48,527.34</b>	<b>\$427,152.15</b>	<b>\$540,715.94</b>	<b>\$5,749,619.25</b>	<b>8.6%</b>
YEAR-TO-DATE COMPARISON								
YTD 2015	\$730,910.91	\$1,376,501.27	\$2,210,690.42	\$44,117.65	\$422,035.89	\$510,308.74	\$5,294,564.88	
YTD 2016	\$821,073.78	\$1,572,663.53	\$2,339,486.51	\$48,527.34	\$427,152.15	\$540,715.94	\$5,749,619.25	
Net Incr(Decr)	12.3%	14.3%	5.8%	10.0%	1.2%	6.0%	8.6%	
SAME MONTH COMPARISON								
Jul-15	256,263.37	349,302.73	629,029.04	15,807.57	135,661.50	118,353.79	\$1,504,418.00	
Jul-16	258,604.13	394,334.79	597,488.19	14,389.44	106,176.62	116,782.94	\$1,487,776.11	
Net Incr(Decr)	0.9%	12.9%	-5.0%	-9.0%	-21.7%	-1.3%	-1.1%	
2015	Amusements	Theaters	Hotels & Motels	Campground	Nightly Rentals	Restaurants & Concessions	2015 TOTALS	
January	\$65,273.27	297,625.61	313,590.94	1,880.27	59,553.37	76,706.98	\$814,630.44	
February	42,125.10	41,425.41	87,251.28	910.95	20,867.12	36,824.10	\$229,403.96	
March	28,791.07	34,581.48	128,560.27	754.28	23,147.06	40,763.45	\$256,597.61	
April	130,406.79	178,129.00	336,982.05	5,136.99	59,776.78	79,409.76	\$789,841.37	
May	82,475.72	213,406.17	318,044.91	6,460.26	46,951.24	69,659.09	\$736,997.39	
June	125,575.59	262,030.87	397,231.93	13,167.33	76,078.82	88,591.57	\$962,676.11	
July	256,263.37	349,302.73	629,029.04	15,807.57	135,661.50	118,353.79	\$1,504,418.00	
August	367,085.58	409,118.44	783,235.55	19,022.92	171,022.68	142,206.78	\$1,891,691.95	
September	280,468.43	275,178.64	525,756.66	10,827.10	95,500.44	105,648.57	\$1,293,379.84	
October	118,148.66	325,723.46	499,218.47	17,847.13	76,397.40	94,272.33	\$1,131,607.45	
November	88,491.01	354,858.32	503,496.02	15,918.44	80,148.69	95,402.16	\$1,138,314.64	
December	84,949.15	520,940.87	541,804.35	10,253.31	91,178.25	91,242.90	\$1,340,368.83	
<b>TOTAL</b>	<b>\$1,670,053.74</b>	<b>\$3,262,321.00</b>	<b>\$5,064,201.47</b>	<b>\$117,986.55</b>	<b>\$936,283.35</b>	<b>\$1,039,081.48</b>	<b>\$12,089,927.59</b>	
<b>CONTENTS: This report is prepared from Branson business payments received by the City's Finance Department on monthly tourism tax forms. Tax receipts are reflected in various business classifications and reported in the month that payments are received. Amusements reflect non-theater type admissions (i.e. museums, go-carts, zip-lines, miniature golf, cover charges). Interest and penalties are included in the amounts.</b>								

**CITY OF BRANSON**  
**1% CITY SALES TAX RECEIPTS REPORTED BY FILING PERIOD from MO. DEPT. of REVENUE**  
**ROLLING 12 MONTHS - MAJOR DEVELOPMENT AREAS**

(Data updated as of 8/8/2016)

FILING MONTH	MONTHLY TAX RECEIPTS BY AREA OF CITY							TOTAL BRANSON MONTHLY RETAIL SALES VALUE	% Chg. From Same Month Last Yr.	LAST 12 MONTH RETAIL SALES BY AREA OF CITY							GROWTH	
	BRANSON HILLS	BRANSON LANDING	HISTORIC DOWN TOWN	BRANSON MEADOWS	HWY 76	REST OF BRANSON	TOTAL RECEIPTS @ 1%			BRANSON HILLS	BRANSON LANDING	HISTORIC DOWN TOWN	BRANSON MEADOWS	HWY 76	REST OF BRANSON	TOTAL RETAIL SALES VALUE	BRANSON'S ANNUAL GROWTH IN RETAIL SALES	ANNUAL GROWTH RATE IN ECONOMY
Jan-14	104,058.93	34,952.46	10,176.58	7,822.49	65,192.40	176,466.21	398,669.07	39,866,907	3.3%	169,772,082	121,885,155	33,746,599	23,137,106	265,183,939	435,998,426	1,049,723,307	33,077,675	3.3%
Feb-14	115,901.07	44,367.41	12,626.52	8,127.88	78,120.01	179,776.29	438,919.18	43,891,918	2.5%	169,773,514	121,374,288	33,761,243	23,051,886	266,188,209	436,665,262	1,050,814,402	36,225,424	3.6%
Mar-14	134,029.70	97,381.75	26,058.77	17,540.55	211,918.75	345,107.67	832,037.19	83,203,719	3.5%	169,065,704	121,333,976	33,898,150	23,009,161	268,614,763	437,727,110	1,053,648,864	33,052,587	3.2%
Apr-14	132,091.72	76,488.41	24,300.81	16,761.57	162,321.88	299,591.08	711,555.47	71,155,547	3.1%	169,619,556	120,707,204	34,056,853	23,245,108	269,341,746	438,840,160	1,055,810,627	30,822,663	3.0%
<b>May-14</b>	<b>141,242.55</b>	<b>98,710.39</b>	<b>29,924.68</b>	<b>20,027.74</b>	<b>231,686.44</b>	<b>356,045.93</b>	<b>877,637.73</b>	<b>87,763,773</b>	<b>6.2%</b>	<b>169,885,359</b>	<b>121,391,678</b>	<b>34,412,564</b>	<b>23,369,676</b>	<b>271,386,939</b>	<b>440,494,929</b>	<b>1,060,941,145</b>	<b>32,565,392</b>	<b>3.2%</b>
Jun-14	153,945.66	138,707.38	39,287.52	24,379.79	342,453.89	481,670.57	1,180,444.81	118,044,481	2.6%	169,983,451	120,865,500	34,599,717	23,429,673	273,971,841	441,108,427	1,063,958,609	32,042,660	3.1%
Jul-14	155,661.09	145,904.95	37,738.84	24,315.98	412,567.58	536,309.53	1,312,497.97	131,249,797	6.1%	170,264,951	120,958,976	34,900,572	23,386,494	277,738,166	444,308,055	1,071,557,214	33,278,062	3.2%
Aug-14	150,997.21	122,150.81	31,955.81	23,439.44	318,898.26	448,342.76	1,095,784.29	109,578,429	5.5%	170,687,288	120,877,590	35,044,099	23,538,002	281,378,685	445,774,237	1,077,299,901	30,874,366	3.0%
Sep-14	136,767.54	99,000.31	38,901.85	21,545.31	227,057.49	393,281.34	916,553.84	91,655,384	-3.2%	170,986,459	119,711,849	35,257,755	23,459,237	280,363,082	444,477,590	1,074,255,972	24,764,816	2.4%
Oct-14	138,867.15	103,676.86	35,578.91	25,812.51	253,249.22	410,238.66	967,423.31	96,742,331	2.7%	171,401,497	119,477,987	35,520,249	23,754,811	280,927,881	445,703,657	1,076,786,082	24,454,453	2.3%
Nov-14	170,587.44	110,187.97	36,893.85	26,640.74	304,375.13	472,224.91	1,120,910.04	112,091,004	0.4%	172,064,468	118,867,351	35,731,209	23,753,502	280,711,341	446,076,753	1,077,204,624	22,372,134	2.1%
Dec-14	202,718.44	131,495.55	37,521.32	25,315.09	233,568.07	409,798.09	1,040,416.56	104,041,656	13.1%	173,686,850	120,302,425	36,096,546	24,172,909	284,140,912	450,885,304	1,089,284,946	40,852,900	3.9%
Jan-15	116,866.00	42,523.89	12,349.31	7,987.18	72,641.43	174,214.80	426,582.61	42,658,261	7.0%	174,967,557	121,059,568	36,313,819	24,189,378	284,885,815	450,660,163	1,092,076,300	42,352,993	4.0%
Feb-15	116,935.97	44,984.47	12,895.59	7,830.33	83,843.31	180,065.53	446,555.20	44,655,520	1.7%	175,071,047	121,121,274	36,340,726	24,159,623	285,458,145	450,689,087	1,092,839,902	42,025,500	4.0%
Mar-15	147,164.19	100,913.25	30,508.24	19,120.52	213,528.34	350,837.94	862,072.48	86,207,248	3.6%	176,384,496	121,474,424	36,785,673	24,317,620	285,619,104	451,262,114	1,095,843,431	42,194,567	4.0%
Apr-15	139,348.60	81,038.12	27,525.18	17,605.33	181,223.49	292,988.68	739,729.40	73,972,940	4.0%	177,110,184	121,929,395	37,108,110	24,401,996	287,509,265	450,601,874	1,098,660,824	42,850,197	4.1%
<b>May-15</b>	<b>148,607.98</b>	<b>95,075.75</b>	<b>31,998.85</b>	<b>23,111.78</b>	<b>242,334.39</b>	<b>359,560.76</b>	<b>900,689.51</b>	<b>90,068,951</b>	<b>2.6%</b>	<b>177,846,727</b>	<b>121,565,931</b>	<b>37,315,527</b>	<b>24,710,400</b>	<b>288,574,060</b>	<b>450,953,357</b>	<b>1,100,966,002</b>	<b>40,024,857</b>	<b>3.8%</b>
Jun-15	163,256.67	142,696.64	44,484.45	27,736.80	365,402.24	488,951.60	1,232,528.40	123,252,840	4.4%	178,777,828	121,964,857	37,835,220	25,046,101	290,868,895	451,681,460	1,106,174,361	42,215,752	4.0%
Jul-15	164,352.18	145,699.03	42,813.31	29,001.80	442,887.14	543,103.01	1,367,856.47	136,785,647	4.2%	179,646,937	121,944,265	38,342,667	25,514,683	293,900,851	452,360,808	1,111,710,211	40,152,997	3.7%
Aug-15	153,715.73	126,900.85	35,863.23	22,769.23	304,014.78	432,412.39	1,075,676.21	107,567,621	-1.8%	179,918,789	122,419,269	38,733,409	25,447,662	292,412,503	450,767,771	1,109,699,403	32,399,502	3.0%
Sep-15	146,123.87	118,384.41	42,824.56	26,387.24	276,070.75	418,711.62	1,028,502.45	102,850,245	12.2%	180,854,422	124,357,679	39,125,680	25,931,855	297,313,829	453,310,799	1,120,894,264	46,638,292	4.3%
Oct-15	149,361.31	109,080.46	41,401.68	27,738.49	254,537.63	419,623.24	1,001,742.81	100,174,281	3.5%	181,903,838	124,898,039	39,707,957	26,124,453	297,442,670	454,249,257	1,124,326,214	47,540,132	4.4%
Nov-15	176,263.80	112,820.03	43,687.82	29,360.36	291,900.82	437,677.45	1,091,710.28	109,171,028	-2.6%	182,471,474	125,161,245	40,387,354	26,396,415	296,195,239	450,794,511	1,121,406,238	44,201,614	4.1%
Dec-15	214,044.12	139,445.66	47,628.89	26,925.00	252,880.14	410,940.96	1,091,864.77	109,186,477	4.9%	183,604,042	125,956,256	41,398,111	26,557,406	298,126,446	450,908,798	1,126,551,059	37,266,113	3.4%
Jan-16	119,977.37	38,128.47	14,663.40	8,662.63	71,242.53	177,743.38	430,417.78	43,041,778	0.9%	183,915,179	125,516,714	41,629,520	26,624,951	297,986,556	451,261,656	1,126,934,576	34,858,276	3.2%
Feb-16	132,202.86	54,621.53	17,879.88	10,132.80	88,735.60	195,530.00	499,102.67	49,910,267	11.8%	185,441,868	126,480,420	42,127,949	26,855,198	298,475,785	452,808,103	1,132,189,323	39,349,421	3.6%
Mar-16	152,119.08	102,861.37	34,547.55	21,003.66	238,717.86	377,905.86	927,155.38	92,715,538	7.5%	185,937,357	126,675,232	42,531,880	27,043,512	300,994,737	455,514,895	1,138,697,613	42,854,182	3.9%
Apr-16	143,737.06	88,464.96	30,924.60	19,961.07	194,935.10	328,774.11	806,796.90	80,679,690	9.1%	186,376,203	127,417,916	42,871,822	27,279,086	302,365,898	459,093,438	1,145,404,363	46,743,539	4.3%
<b>May-16</b>	<b>149,879.83</b>	<b>94,618.10</b>	<b>34,041.43</b>	<b>22,067.57</b>	<b>234,381.09</b>	<b>350,690.14</b>	<b>885,678.16</b>	<b>88,567,816</b>	<b>-1.7%</b>	<b>186,503,388</b>	<b>127,372,151</b>	<b>43,076,080</b>	<b>27,174,665</b>	<b>301,570,568</b>	<b>458,206,376</b>	<b>1,143,903,228</b>	<b>42,937,226</b>	<b>3.9%</b>
% Change from 2015	0.9%	-0.5%	6.4%	-4.5%	-3.3%	-2.5%	-1.7%			4.9%	4.8%	15.4%	10.0%	4.5%	1.6%	3.9%		

**CITY OF BRANSON**

**CITY SALES TAX (1%) MONIES RECEIVED - NOT RESTRICTED TO TIF PAYMENTS**

----- PREVIOUS YEARS -----

THIS YEAR - 2016

Primary Filing Month of Business	Month City Received Payment	PREVIOUS YEARS										THIS YEAR - 2016					2016 Increase or (Decrease) in Unrestricted City Sales Tax Receipts
		2006	2007	2008	2009	2010	2011	2012	2013	2014	2015 CITY SALES TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS	TOTAL CITY SALES TAX (1%) RECEIPTS	LESS 100% BRANSON LANDING SALES TAX RECEIPTS	LESS 50% OF BRANSON HILLS SALES TAX RECEIPTS	2016 CITY SALES TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS		
Nov	Jan	925,435	954,725	924,351	990,062	1,007,666	840,368	910,919	865,799	832,140	984,191	1,171,427	111,400	87,165	972,862	-11,330	
Dec	Feb	455,738	534,293	615,869	481,749	466,455	667,696	522,282	599,118	646,317	604,571	747,860	81,698	87,987	578,175	-26,396	
Jan	Mar	529,845	512,169	539,928	518,714	477,200	349,908	446,311	415,967	403,507	477,431	761,002	100,445	68,673	591,884	114,453	
Feb	Apr	304,599	365,702	327,628	366,517	388,849	377,932	397,420	441,457	376,429	399,714	535,466	62,377	65,296	407,794	8,080	
Mar	May	264,349	320,324	383,286	394,010	358,309	453,914	397,125	445,097	563,864	503,179	633,340	62,241	70,462	500,637	-2,542	
Apr	Jun	875,849	853,268	713,510	642,677	628,836	573,160	684,258	702,626	618,912	685,974	1,023,756	118,159	72,541	833,056	147,082	
May	Jul	762,215	737,971	769,975	703,811	717,664	780,556	739,203	688,193	867,682	851,052	962,055	109,926	83,901	768,229	-82,823	
Jun	Aug	497,771	554,614	589,376	568,296	572,001	574,012	691,530	652,392	724,480	731,717	877,036	106,298	72,027	698,711	-33,006	
Jul	Sep	1,401,698	1,403,300	1,410,339	1,285,336	1,264,085	1,284,198	1,193,645	1,254,332	1,182,423	1,348,779						
Aug	Oct	764,831	790,194	876,492	758,323	841,766	779,832	703,339	799,811	993,787	911,032						
Sep	Nov	503,380	478,497	507,115	515,541	526,931	523,161	595,978	613,949	560,083	592,859						
Oct	Dec	1,137,050	1,155,513	970,071	841,652	770,463	1,025,674	885,891	868,480	875,233	946,303						
<b>TOTAL</b>		<b>\$8,422,761</b>	<b>\$8,660,569</b>	<b>\$8,627,940</b>	<b>\$8,066,686</b>	<b>\$8,020,224</b>	<b>\$8,230,412</b>	<b>\$8,167,902</b>	<b>\$8,347,220</b>	<b>\$8,644,857</b>	<b>\$9,036,802</b>						
<b>YEAR TO DATE</b>	Jan	925,435	954,725	924,351	990,062	1,007,666	840,368	910,919	865,799	832,140	984,191	1,171,427	111,400	87,165	972,862	\$ (11,330)	
	Feb	1,381,173	1,489,018	1,540,220	1,471,810	1,474,121	1,508,064	1,433,201	1,464,917	1,478,457	1,588,762	1,919,287	193,098	175,152	1,551,037	\$ (37,725)	
	Mar	1,911,018	2,001,187	2,080,148	1,990,524	1,951,321	1,857,972	1,879,513	1,880,884	1,881,964	2,066,193	2,680,289	293,543	243,825	2,142,921	\$ 76,728	
	Apr	2,215,617	2,366,888	2,407,776	2,357,041	2,340,170	2,235,904	2,276,933	2,322,341	2,258,393	2,465,907	3,215,755	355,920	309,121	2,550,714	\$ 84,808	
	May	2,479,966	2,687,212	2,791,062	2,751,051	2,698,479	2,689,818	2,674,058	2,767,438	2,822,257	2,969,086	3,849,095	418,161	379,582	3,051,351	\$ 82,266	
	Jun	3,355,815	3,540,480	3,504,572	3,393,728	3,327,315	3,262,978	3,358,316	3,470,064	3,441,169	3,655,060	4,872,851	536,320	452,123	3,884,408	\$ 229,348	
	Jul	4,118,030	4,278,451	4,274,547	4,097,539	4,044,979	4,043,534	4,097,518	4,158,257	4,308,851	4,506,112	5,834,906	646,246	536,024	4,652,636	\$ 146,525	
	Aug	4,615,802	4,833,065	4,863,923	4,665,835	4,616,980	4,617,547	4,789,048	4,810,649	5,033,331	5,237,828	6,711,942	752,544	608,051	5,351,347	\$ 113,519	
	Sep	6,017,500	6,236,366	6,274,262	5,951,170	5,881,065	5,901,745	5,982,693	6,064,980	6,215,754	6,586,607						
	Oct	6,782,330	7,026,559	7,150,754	6,709,493	6,722,830	6,681,577	6,686,033	6,864,791	7,209,540	7,497,640						
	Nov	7,285,711	7,505,056	7,657,868	7,225,034	7,249,761	7,204,738	7,282,011	7,478,740	7,769,623	8,090,499						
	Dec	8,422,761	8,660,569	8,627,940	8,066,686	8,020,224	8,230,412	8,167,902	8,347,220	8,644,857	9,036,802						
<b>Yr. Change</b>		<b>\$308,559</b>	<b>\$237,808</b>	<b>(\$32,629)</b>	<b>(\$561,253)</b>	<b>(\$46,462)</b>	<b>\$210,188</b>	<b>(\$62,510)</b>	<b>\$179,318</b>	<b>\$297,637</b>	<b>\$391,946</b>						

CONTENTS: This report shows the amount of the 1% Sales Tax received by the city that is NOT restricted to TIF bond payments. 100% of the Sales Tax received from businesses located in Branson Landing and 50% of the Sales Tax received from Branson Hills businesses are viewed as restricted receipts as they must be used to make TIF related bond payments. The last column shows the increase or decrease in the city's overall 1% Sales Tax receipts (as compared to the same month the previous year) that are NOT restricted to TIF bond payments.

**CITY OF BRANSON**

**CITY TOURISM TAX MONIES RECEIVED - NOT RESTRICTED TO TIF PAYMENTS**

----- PREVIOUS YEARS -----												THIS YEAR - 2016				
Primary Filing Month of Business	Month City Received Payment	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015 TOURISM TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS	TOTAL CITY TOURISM TAX RECEIPTS	LESS 100% BRANSON LANDING TOURISM TAX PAYMENTS	LESS 50% OF BRANSON HILLS TOURISM TAX PAYMENTS	TOURISM TAX RECEIPTS REMAINING AFTER TIF BOND PAYMENTS	2016 INCREASE (DECREASE) IN UNRESTRICTED CITY TOURISM TAX RECEIPTS
Dec	Jan	555,070	591,517	624,064	415,484	390,768	618,458	726,835	719,327	628,182	753,339	\$869,687	\$66,102	\$2,719	800,866	\$ 47,527
Jan	Feb	282,692	342,970	344,521	418,797	434,860	224,534	170,546	165,202	173,100	200,070	235,310	26,414	1,866	207,031	6,961
Feb	Mar	218,133	207,642	223,002	218,160	271,130	160,358	208,226	198,767	207,913	221,050	291,110	43,715	2,327	245,069	24,019
Mar	Apr	463,664	440,288	470,555	454,298	423,959	596,903	598,252	631,714	721,061	721,302	927,818	71,817	2,346	853,654	132,352
Apr	May	896,702	995,996	825,438	785,377	795,208	590,476	593,041	671,800	612,729	676,925	864,860	72,641	2,571	789,648	112,723
May	Jun	981,960	1,051,131	984,731	854,061	888,830	841,611	835,362	856,032	921,252	896,377	1,073,058	67,631	2,443	1,002,984	106,607
Jun	Jul	1,103,561	1,099,294	1,044,923	1,016,468	1,195,703	1,198,933	1,245,447	1,249,592	1,332,840	1,390,936	1,487,776	105,459	2,520	1,379,797	(11,139)
Jul	Aug	1,741,514	1,891,059	1,995,194	1,748,617	1,695,036	1,621,236	1,516,758	1,580,327	1,697,311	1,757,827					
Aug	Sep	1,176,006	1,173,975	1,308,159	1,112,868	1,244,154	1,106,878	1,044,871	1,173,037	1,246,380	1,179,580					
Sep	Oct	886,476	761,132	797,139	686,632	1,010,170	1,016,827	967,903	904,475	861,689	1,039,110					
Oct	Nov	1,500,839	1,715,021	1,567,971	1,468,644	1,190,773	1,172,832	1,081,835	1,029,144	1,111,966	1,049,755					
Nov	Dec	1,594,421	1,569,347	1,492,212	1,431,889	1,449,877	1,299,893	1,330,751	1,246,325	1,324,953	1,263,229					
<b>TOTAL</b>		11,401,038	11,839,374	11,677,908	10,611,294	10,990,468	10,448,939	10,319,828	10,425,741	10,839,375	11,149,498					
<b>YEAR TO DATE</b>	Jan	\$555,070	\$591,517	\$624,064	\$415,484	\$390,768	\$618,458	\$726,835	\$719,327	628,182	753,339	869,687	66,102	2,719	800,866	\$ 47,527
	Feb	837,762	934,488	968,584	834,280	825,628	842,991	897,382	884,529	801,282	953,409	1,104,997	92,516	4,584	1,007,896	54,488
	Mar	1,055,895	1,142,130	1,191,586	1,052,440	1,096,758	1,003,350	1,105,608	1,083,295	1,009,195	1,174,458	1,396,107	136,231	6,911	1,252,965	78,507
	Apr	1,519,559	1,582,418	1,662,142	1,506,738	1,520,717	1,600,252	1,703,860	1,715,009	1,730,256	1,895,760	2,323,925	208,048	9,257	2,106,619	210,859
	May	2,416,261	2,578,414	2,487,580	2,292,116	2,315,924	2,190,728	2,296,901	2,386,809	2,342,985	2,572,685	3,188,785	280,689	11,829	2,896,267	323,582
	Jun	3,398,221	3,629,546	3,472,311	3,146,177	3,204,754	3,032,339	3,132,263	3,242,841	3,264,237	3,469,062	4,261,843	348,320	14,271	3,899,251	430,189
	Jul	4,501,781	4,728,840	4,517,234	4,162,644	4,400,457	4,231,272	4,377,710	4,492,433	4,597,077	4,859,998	5,749,619	453,779	16,792	5,279,048	419,050
	Aug	6,243,295	6,619,899	6,512,428	5,911,261	6,095,493	5,852,508	5,894,469	6,072,760	6,294,387	6,617,824					
	Sep	7,419,301	7,793,874	7,820,587	7,024,130	7,339,648	6,959,387	6,939,340	7,245,797	7,540,767	7,797,404					
	Oct	8,305,777	8,555,006	8,617,726	7,710,762	8,349,818	7,976,213	7,907,243	8,150,272	8,402,456	8,836,514					
	Nov	9,806,616	10,270,027	10,185,696	9,179,406	9,540,591	9,149,046	8,989,077	9,179,416	9,514,422	9,886,269					
	Dec	\$11,401,038	\$11,839,374	\$11,677,908	\$10,611,294	\$10,990,468	\$10,448,939	\$10,319,828	\$10,425,741	\$10,839,375	\$11,149,498					
<b>Yr. Change</b>		<b>\$992,985</b>	<b>\$438,337</b>	<b>(\$161,466)</b>	<b>(\$1,066,614)</b>	<b>\$379,174</b>	<b>(\$541,529)</b>	<b>(\$129,110)</b>	<b>\$105,913</b>	<b>\$413,634</b>	<b>\$310,123</b>					

CONTENTS: This report shows the amount of Tourism Tax received by the city for a particular month that is NOT restricted to TIF bond payments. 100% of the Tourism Tax received from businesses located in Branson Landing and 50% of the Tourism Tax received from Branson Hills businesses are shown as restricted receipts as they can only be used to make bond payments associated with the TIFs. The last column shows the increase or decrease in Tourism Tax receipts (as compared to the same month last year) that are NOT restricted to bond payments.

**CITY OF BRANSON**  
**1% SALES TAX RECEIPTS - MONTHLY BUDGET**

	*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		*** 2015 ***		5 Year Avg. % of Annual Receipts	2016 BUDGET	YTD 2016 BUDGET	YTD % of ANNUAL BUDGET	YTD 2016 ACTUAL	YTD % of ANNUAL BUDGET ATTAINED
	ACTUAL RECEIPTS	% of Annual Total														
<b>Jan</b>	1,027,193	10.1%	1,102,372	10.9%	1,055,218	10.1%	1,005,325	9.4%	1,188,850	10.6%	10.2%	<b>\$1,143,339</b>	\$1,143,339	10.2%	1,171,427	102%
<b>Feb</b>	872,137	8.6%	700,072	6.9%	797,547	7.7%	842,297	7.8%	773,953	6.9%	7.6%	<b>\$848,007</b>	\$1,991,346	17.8%	1,919,287	96%
<b>Mar</b>	466,443	4.6%	560,427	5.5%	539,224	5.2%	528,733	4.9%	632,686	5.6%	5.2%	<b>\$578,942</b>	\$2,570,289	23.0%	2,680,289	104%
<b>Apr</b>	500,144	4.9%	527,521	5.2%	561,249	5.4%	476,481	4.4%	516,394	4.6%	4.9%	<b>\$549,652</b>	\$3,119,940	27.9%	3,215,755	103%
<b>May</b>	578,643	5.7%	530,730	5.2%	586,601	5.6%	712,533	6.6%	659,564	5.9%	5.8%	<b>\$650,875</b>	\$3,770,815	33.7%	3,849,095	102%
<b>Jun</b>	707,881	6.9%	838,921	8.3%	884,551	8.5%	775,097	7.2%	832,527	7.4%	7.7%	<b>\$859,065</b>	\$4,629,881	41.4%	4,872,850	105%
<b>Jul</b>	965,134	9.5%	892,875	8.8%	849,112	8.1%	1,077,256	10.0%	1,044,466	9.3%	9.2%	<b>\$1,025,225</b>	\$5,655,105	50.5%	5,834,906	103%
<b>Aug</b>	700,965	6.9%	860,669	8.5%	793,781	7.6%	905,937	8.4%	907,697	8.1%	7.9%	<b>\$885,170</b>	\$6,540,275	58.4%	6,711,942	103%
<b>Sep</b>	1,553,222	15.2%	1,417,529	14.0%	1,547,304	14.8%	1,428,159	13.3%	1,612,942	14.4%	14.4%	<b>\$1,607,181</b>	\$8,147,457	72.8%		0%
<b>Oct</b>	958,250	9.4%	872,521	8.6%	987,083	9.5%	1,212,860	11.3%	1,117,661	10.0%	9.8%	<b>\$1,091,752</b>	\$9,239,209	82.5%		0%
<b>Nov</b>	653,968	6.4%	730,469	7.2%	766,174	7.4%	704,673	6.6%	722,703	6.5%	6.8%	<b>\$761,167</b>	\$10,000,376	89.3%		0%
<b>Dec</b>	1,215,679	11.9%	1,081,007	10.7%	1,054,173	10.1%	1,065,829	9.9%	1,193,438	10.7%	10.7%	<b>\$1,193,291</b>	\$11,193,667	100.0%		0%
<b>TOTAL</b>	\$10,199,658	100.0%	\$10,115,112	100.0%	\$10,422,018	100.0%	\$10,735,178	100.0%	\$11,202,880	100%	100.0%	<b>\$11,193,667</b>	<b>\$11,193,667</b>			

**CITY OF BRANSON**  
**TOURISM TAX RECEIPTS - MONTHLY BUDGET**

	*** 2011 ***		*** 2012 ***		*** 2013 ***		*** 2014 ***		***2015***		5 Year Avg. % of Annual Receipts	2016 BUDGET	YTD 2016 BUDGET	YTD % of ANNUAL BUDGET	YTD 2016 ACTUAL	YTD % of ANNUAL BUDGET ATTAINED
	ACTUAL RECEIPTS	% of Annual Total														
Jan	\$665,210	5.9%	\$780,208	7.2%	\$771,490	6.9%	\$682,443	5.8%	\$814,630	6.7%	6.5%	<b>\$796,261</b>	\$796,261	6.5%	\$869,687	109%
Feb	250,915	2.2%	191,090	1.8%	186,120	1.7%	179,791	1.5%	229,404	1.9%	1.8%	<b>\$222,271</b>	\$1,018,532	8.3%	\$1,104,997	108%
Mar	186,401	1.7%	240,017	2.2%	232,217	2.1%	261,358	2.2%	256,598	2.1%	2.1%	<b>\$251,804</b>	\$1,270,335	10.4%	\$1,396,107	110%
Apr	654,383	5.8%	622,856	5.7%	689,536	6.2%	783,034	6.7%	789,841	6.5%	6.2%	<b>\$756,593</b>	\$2,026,929	16.6%	\$2,323,925	115%
May	636,558	5.7%	619,625	5.7%	724,353	6.5%	663,858	5.7%	736,997	6.1%	5.9%	<b>\$724,022</b>	\$2,750,951	22.5%	\$3,188,785	116%
Jun	896,445	8.0%	873,964	8.0%	910,835	8.1%	1,001,085	8.5%	962,676	8.0%	8.1%	<b>\$994,647</b>	\$3,745,598	30.6%	\$4,261,843	114%
Jul	1,290,434	11.5%	1,301,736	12.0%	1,338,397	11.9%	1,445,844	12.3%	1,504,418	12.4%	12.0%	<b>\$1,472,578</b>	\$5,218,176	42.6%	\$5,749,619	110%
Aug	1,729,647	15.4%	1,578,247	14.5%	1,685,966	15.1%	1,825,376	15.6%	1,891,692	15.6%	15.2%	<b>\$1,864,007</b>	\$7,082,182	57.9%		
Sep	1,191,556	10.6%	1,095,304	10.1%	1,257,531	11.2%	1,349,367	11.5%	1,293,380	10.7%	10.8%	<b>\$1,324,098</b>	\$8,406,280	68.7%		
Oct	1,091,906	9.7%	1,023,075	9.4%	980,761	8.8%	935,094	8.0%	1,131,607	9.4%	9.0%	<b>\$1,106,478</b>	\$9,512,758	77.7%		
Nov	1,261,632	11.2%	1,159,007	10.6%	1,105,857	9.9%	1,200,091	10.2%	1,138,315	9.4%	10.3%	<b>\$1,258,024</b>	\$10,770,782	88.0%		
Dec	1,370,475	12.2%	1,399,140	12.9%	1,318,035	11.8%	1,399,292	11.9%	1,340,369	11.1%	12.0%	<b>\$1,464,558</b>	\$12,235,340	100.0%		
<b>TOTAL</b>	<b>\$11,225,562</b>	<b>100.0%</b>	<b>\$10,884,269</b>	<b>100.0%</b>	<b>\$11,201,099</b>	<b>100.0%</b>	<b>\$11,726,634</b>	<b>100.0%</b>	<b>\$12,089,928</b>	<b>100.0%</b>	<b>100.0%</b>	<b>\$12,235,340</b>	<b>\$12,235,340</b>			

Note: Amounts include late payment Penalties & Interest

**CITY OF BRANSON**  
**MONTHLY FINANCIAL REPORT**  
**July 31, 2016**

**Prepared by the Finance Department**  
**Jamie Rouch, Director of Finance**

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**General Fund - 101**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016</b>	<b>YTD</b>	<b>Percent</b>	<b>Over</b>	<b>2015 YTD</b>	<b>2014 YTD</b>
	<b>Budget</b>	<b>Actual</b>	<b>Used</b>	<b>(under) budget</b>	<b>Actual</b>	<b>Actuals</b>
<b>REVENUES</b>						
Taxes & Franchise Fees	15,065,553	8,959,313	59.5%	-6,106,240	8,747,683	8,652,091
Licenses and Permits	685,804	593,767	86.6%	-92,037	471,921	769,273
Court Receipts	450,000	138,908	30.9%	-311,092	254,531	280,963
Lease and Rents	1,207,868	539,492	44.7%	-668,376	490,305	450,784
Charges for Services	1,394,888	789,180	56.6%	-605,708	619,249	582,732
Intergovernmental	230,000	99,576	43.3%	-130,424	13,907	670,835
Interest Income	80,000	134,194	167.7%	54,194	122,614	16,828
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	79,128	88,996	112.5%	9,868	144,978	52,228
<b>Total Revenues</b>	<b>19,193,241</b>	<b>11,343,427</b>	<b>59.1%</b>	<b>-7,849,814</b>	<b>10,865,188</b>	<b>11,475,735</b>
<b>EXPENDITURES</b>						
Mayor & Board	107,232	59,557	55.5%	-47,675	32,641	34,411
City Administration	485,223	250,968	51.7%	-234,255	289,557	292,018
City Clerk	365,307	197,278	54.0%	-168,029	186,056	187,920
Municipal Court	363,927	197,161	54.2%	-166,766	198,054	195,489
Information Technology	725,087	312,664	43.1%	-412,423	267,258	275,793
Legal	488,175	175,175	35.9%	-313,000	175,705	812,292
Finance	924,043	495,187	53.6%	-428,856	445,941	483,730
Human Resources	610,266	264,740	43.4%	-345,526	214,932	179,077
Police	4,502,477	2,286,630	50.8%	-2,215,847	2,179,166	2,264,830
Fire	3,402,304	1,832,040	53.8%	-1,570,264	1,681,962	1,716,109
Public Works	735,237	372,643	50.7%	-362,594	362,125	365,382
Planning & Development	967,870	458,971	47.4%	-508,899	439,487	447,276
Engineering	600,176	363,109	60.5%	-237,067	331,501	310,592
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	37,765	473,880	1254.8%	436,115	41,943	38,549
Debt Service--Interest & Fiscal Charges	25,073	37,429	149.3%	12,356	24,862	26,034
Non-Departmental	2,129,956	1,541,542	72.4%	-588,414	1,632,548	2,194,752
<b>Total Expenditures</b>	<b>16,470,118</b>	<b>9,318,974</b>	<b>56.6%</b>	<b>-7,151,144</b>	<b>8,503,741</b>	<b>9,824,254</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>2,723,123</b>	<b>2,024,453</b>	<b>74.3%</b>	<b>-698,670</b>	<b>2,361,448</b>	<b>1,651,481</b>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in from Tourism	129,951	76,563	58.9%	-53,389	75,805	806,083
Operating transfer in from Landscape Fund	75,000	0	0.0%	-75,000	0	0
Operating transfer to Convention Center	-260,000	-375,000	144.2%	-115,000	-260,000	-295,883
Operating transfer to Capital Projects Fund	-261,000	-37,697	14.4%	223,303	-171,500	0
Operating transfer out to Red Roof Mall Fund	0	0	0.0%	0	0	-49,582
Operating transfer out to Debt--Brns Mdws-Lease	-350,000	-204,167	58.3%	145,833	-307,466	-326,667
Operating transfer out to Park Fund	-671,000	-391,417	58.3%	279,583	-373,917	-326,667
Operating transfer out to Debt--Brns Mdws Sales Tx--TIF	-222,645	-110,830	49.8%	111,815	-101,451	-92,376
Operating transfer out to Debt--Brns Landing--TIF	-1,229,681	-646,246	52.6%	583,435	-614,480	-613,021
Operating transfer out to Debt--Brns Landing--Subsidy Reserve	0	0	0.0%	0	0	0
Operating transfer out to IDA--Brns Hills--TIF	-898,752	-545,032	60.6%	353,720	-527,848	-495,849
<b>Total Other Financing Sources (Uses)</b>	<b>-3,688,127</b>	<b>-2,233,826</b>	<b>60.6%</b>	<b>1,454,301</b>	<b>-2,280,858</b>	<b>-1,393,961</b>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<b>-965,004</b>	<b>-209,374</b>	<b>21.7%</b>	<b>755,631</b>	<b>80,590</b>	<b>257,520</b>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<b>5,083,026</b>	<b>5,083,026</b>				
<b>UNRESERVED FUND BALANCE</b>	<b>\$ 4,118,022</b>	<b>\$ 4,873,653</b>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Convention Center Fund - 120**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>REVENUES</b>						
Food and Beverage	4,157,149	2,269,577	54.6%	-1,887,572	2,114,917	1,945,993
Parking Revenue	131,324	86,219	65.7%	-45,105	87,481	0
Other Operating	31,608	4,404	13.9%	-27,204	16,835	23,384
Other Income	0	0	0.0%	0	0	175,991
Total Revenues	<b>4,320,081</b>	<b>2,360,200</b>	<b>54.6%</b>	<b>-1,959,881</b>	<b>2,219,232</b>	<b>2,145,368</b>
<b>EXPENDITURES</b>						
Food and Beverage	1,785,114	965,564	54.1%	-819,550	902,148	1,028,225
Rooms	0	0	0.0%	0	0	34,757
Telephone	0	0	0.0%	0	0	24,157
Other Operating (Parking)	0	0	0.0%	0	587	-571
Other Income Exp.	0	0	0.0%	0	0	123,990
General and Administrative	704,810	467,266	66.3%	-237,544	396,175	408,957
Marketing	548,074	262,989	48.0%	-285,085	319,128	197,464
Property Operations	879,950	587,586	66.8%	-292,364	562,645	411,171
Energy	562,440	324,572	57.7%	-237,868	301,695	303,543
Property Taxes and Insurance	124,200	67,454	54.3%	-56,746	65,194	184,527
Management Fee	137,025	78,750	57.5%	-58,275	79,650	95,253
Total Expenditures	<b>4,741,613</b>	<b>2,754,181</b>	<b>58.1%</b>	<b>-1,987,432</b>	<b>2,627,222</b>	<b>2,811,474</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>-421,532</b>	<b>-393,981</b>	<b>93.5%</b>	<b>27,551</b>	<b>-407,990</b>	<b>-666,106</b>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in (GF)	260,000	375,000	144.2%	115,000	260,000	235,883
Operating transfer in (Tourism)	500,000	141,939	28.4%	-358,061	67,816	211,318
Total Other Financing Sources (Uses)	<b>760,000</b>	<b>516,939</b>	<b>68.0%</b>	<b>-243,061</b>	<b>327,816</b>	<b>447,201</b>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<b>338,468</b>	<b>122,958</b>	<b>36.3%</b>	<b>-215,510</b>	<b>-80,174</b>	<b>-218,905</b>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<b>558,880</b>	<b>558,880</b>				
<b>UNRESERVED FUND BALANCE</b>	<b>\$ 897,348</b>	<b>\$ 681,838</b>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Tourism Sales Tax Fund - 240**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>REVENUES</b>						
Taxes & Franchise Fees	12,235,340	5,749,611	47.0%	-6,485,729	5,298,705	5,017,383
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	0
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Interest Income	390,000	210,771	54.0%	-179,229	348,301	394,635
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	0	0
Total Revenues	<u>12,625,340</u>	<u>5,960,381</u>	<u>47.2%</u>	<u>-6,664,959</u>	<u>5,647,006</u>	<u>5,412,017</u>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	0	0.0%	0	0	0
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	2,513,400	898,555	35.8%	-1,614,845	765,403	1,430,612
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	3,650,124	3,603,972	98.7%	-46,152	3,471,166	3,395,656
Debt Service--Interest & Fiscal Charges	816,337	839,538	102.8%	23,201	940,720	1,153,518
Non-Departmental	0	39,206	0.0%	39,206	101,220	0
Total Expenditures	<u>6,979,861</u>	<u>5,381,271</u>	<u>77.1%</u>	<u>-1,598,590</u>	<u>5,278,510</u>	<u>5,979,786</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>5,645,479</u>	<u>579,110</u>	<u>10.3%</u>	<u>-5,066,369</u>	<u>368,496</u>	<u>-567,768</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer out to General Fund	-131,250	-76,563	58.3%	54,688	-75,805	-806,083
Operating transfer to Convention Center/City Marketi	-500,000	-141,939	28.4%	358,061	-67,816	-151,318
Operating transfer out to Streets	-700,000	-408,333	58.3%	291,667	-417,956	0
Operating transfer out to Capital	-14,200,000	-2,692,575	19.0%	11,507,425	-4,394,544	-2,668,456
Operating transfer out to Debt--Brsn Hills--TIF	-29,885	-16,792	56.2%	13,093	-16,148	-16,196
Operating transfer out to Debt--Brsn Mdw Subsidy	-534,128	-311,575	58.3%	222,553	-308,490	-303,931
Operating transfer out to Debt--Brsn Landing--TIF	-893,791	-453,779	50.8%	440,012	-418,419	-404,140
Operating transfer out to Water & Sewer Capital	-849,000	-354,304	41.7%	494,696	-1,184,169	-765,331
Total Other Financing Sources (Uses)	<u>-17,838,054</u>	<u>-4,455,860</u>	<u>25.0%</u>	<u>13,382,194</u>	<u>-6,883,346</u>	<u>-5,115,456</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>-12,192,575</u>	<u>-3,876,750</u>	<u>31.8%</u>	<u>8,315,825</u>	<u>-6,514,850</u>	<u>-5,683,224</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>13,842,671</u>	<u>13,842,671</u>				
<b>UNRESERVED FUND BALANCE</b>	<u>\$ 1,650,096</u>	<u>\$ 9,965,921</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Transportation Sales Tax Fund - 105**  
**For Month Ending July 31, 2016**

Expect 58.3%

REVENUES	2016 Budget	YTD Actual	Percent Used	Over (under) budget	2015 YTD Actual	2014 YTD Actual
Taxes & Franchise Fees	5,947,447	3,123,645	52.5%	-2,823,802	3,020,971	2,895,773
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	0
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Interest Income	0	0	0.0%	0	0	0
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	13,748	0.0%	13,748	0	3,516
Total Revenues	<u>5,947,447</u>	<u>3,137,393</u>	<u>52.8%</u>	<u>-2,810,054</u>	<u>3,020,971</u>	<u>2,899,289</u>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works - Garage	827,969	416,556	50.3%	-411,413	367,035	452,816
Public Works - Streets	3,907,459	1,121,628	28.7%	-2,785,831	1,002,268	1,264,361
Public Works - MS4	14,100	28,093	199.2%	13,993	3,488	74
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	0	0	0.0%	0	0	0
Debt Service--Interest & Fiscal Charges	0	0	0.0%	0	0	0
Total Expenditures	<u>4,749,528</u>	<u>1,566,277</u>	<u>33.0%</u>	<u>-3,183,251</u>	<u>1,372,791</u>	<u>1,717,251</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u><b>1,197,919</b></u>	<u><b>1,571,116</b></u>	<u><b>131.2%</b></u>	<u><b>373,197</b></u>	<u><b>1,648,180</b></u>	<u><b>1,182,038</b></u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Transfer in from Water/Sewer	50,000	29,167	58.3%	0	29,169	0
Transfer in from Tourism	700,000	408,333	58.3%	0	417,956	0
Operating transfer out to Capital	0	0	0.0%	0	0	0
Operating transfer out to TIF Debt- BH	-432,686	-272,516	63.0%	-432,686	-263,924	-248,198
Operating transfer out to TIF Debt-BL	-638,733	-323,123	50.6%	-638,733	-307,240	-306,496
Operating transfer out to Debt (2003a) -BM	-1,221,000	-712,250	58.3%	-1,221,000	-712,250	-712,250
Total Other Financing Sources (Uses)	<u>-1,542,419</u>	<u>-870,389</u>	<u>56.4%</u>	<u>-2,292,419</u>	<u>-836,289</u>	<u>-1,266,944</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u><b>-344,500</b></u>	<u><b>700,727</b></u>	<u><b>-203.4%</b></u>	<u><b>-1,919,222</b></u>	<u><b>811,891</b></u>	<u><b>-84,906</b></u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u><b>1,418,611</b></u>	<u><b>1,418,611</b></u>				
<b>UNRESERVED FUND BALANCE</b>	<u><b>\$ 1,074,111</b></u>	<u><b>\$ 2,119,338</b></u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**TIF Debt Service Fund - 165, 170, 171**  
**For Month Ending July 31, 2016**

Expect 58.3%

(Funds: 161,165,170,171)

	2016 Budget	YTD Actual	Percent Used	Over (under) budget	2015 YTD Actual	2014 YTD Actual
<b>REVENUES</b>						
Taxes & Franchise Fees	3,660,850	3,132,357	85.6%	3,660,850	3,047,618	3,002,562
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	450,000	455,000	101.1%	450,000	450,000	450,000
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	6,784,559	3,832,310	56.5%	6,784,559	3,672,418	3,581,630
Interest Income	541,561	189,792	35.0%	541,561	186,788	178,096
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	0	0
<b>Total Revenues</b>	<b>11,436,970</b>	<b>7,609,458</b>	<b>66.5%</b>	<b>11,436,970</b>	<b>7,356,824</b>	<b>7,212,288</b>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	111,430	68,470	61.4%	-42,960	71,596	2,040
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	0	0.0%	0	0	0
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	4,875,000	2,220,000	45.5%	-2,655,000	1,365,000	1,325,000
Debt Service--Interest & Fiscal Charges	8,430,433	4,060,584	48.2%	-4,369,849	2,934,404	4,578,544
Non-Departmental	0	0	0.0%	0	0	0
<b>Total Expenditures</b>	<b>13,416,863</b>	<b>6,349,053</b>	<b>47.3%</b>	<b>-7,067,810</b>	<b>4,371,000</b>	<b>5,905,584</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>-1,979,893</b>	<b>1,260,405</b>	<b>-63.7%</b>	<b>18,504,780</b>	<b>2,985,824</b>	<b>1,306,704</b>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in from GF--Brns Hills	898,752	545,032	60.6%	-353,720	527,848	495,849
Operating transfer in from GF--Brns Land	1,229,682	646,246	52.6%	-583,436	614,480	613,021
Operating transfer in to Debt--Brns Landing--Subsidy R	0	0	0.0%	0	0	0
Operating transfer in from Tourism Tax- BL	893,792	453,779	50.8%	-440,013	418,419	404,140
Operating transfer in from Tourism-BH	29,885	16,792	56.2%	-13,093	16,148	16,196
Operating transfer in from Transportation Tax-BH	432,686	272,516	63.0%	-160,170	263,924	248,198
Operating transfer in from Transportation Tax-BL	638,734	323,123	50.6%	-315,611	307,240	306,496
Operating transfer out to Brns Mead	0	-1,140,337	0.0%	-1,140,337	-739,236	-759,066
<b>Total Other Financing Sources (Uses)</b>	<b>4,123,531</b>	<b>1,117,151</b>	<b>27.1%</b>	<b>-1,866,043</b>	<b>1,408,824</b>	<b>1,324,835</b>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<b>2,143,638</b>	<b>2,377,556</b>	<b>110.9%</b>	<b>16,638,737</b>	<b>4,394,648</b>	<b>2,631,539</b>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<b>26,587,857</b>	<b>26,587,857</b>				
<b>UNRESERVED FUND BALANCE</b>	<b>\$ 28,731,495</b>	<b>\$ 28,965,413</b>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Debt Service Fund - 160**  
**For Month Ending July 31, 2016**

Expect 58.3%

(Fund: 160-2003a)

	2016 Budget	YTD Actual	Percent Used	Over (under) budget	2015 YTD Actual	2014 YTD Actual
<b>REVENUES</b>						
Taxes & Franchise Fees	0	0	0.0%	0	0	0
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	0
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	222,646	110,830	49.8%	-111,816	101,451	92,364
Interest Income	0	12	0.0%	12	8	0
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	0	0
<b>Total Revenues</b>	<b>222,646</b>	<b>110,842</b>	<b>49.8%</b>	<b>-111,804</b>	<b>101,459</b>	<b>92,364</b>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	0	0.0%	0	0	0
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Community Development	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	1,490,000	0	0.0%	-1,490,000	0	0
Debt Service--Interest & Fiscal Charges	1,441,281	721,891	50.1%	-719,390	740,741	764,066
Non-Departmental	0	0	0.0%	0	0	0
<b>Total Expenditures</b>	<b>2,931,281</b>	<b>721,891</b>	<b>24.6%</b>	<b>-2,209,390</b>	<b>740,741</b>	<b>764,066</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>-2,708,635</b>	<b>-611,048</b>	<b>22.6%</b>	<b>2,097,587</b>	<b>-639,282</b>	<b>-671,701</b>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in from GF--Building Lease(Brsn Mdw)	350,000	204,167	58.3%	-145,833	307,466	326,667
Operating transfer in from Tourism--Brsn Mdws Subsidy	534,128	311,575	58.3%	-222,553	308,490	303,931
Operating transfer in from GF--Brsn Mdws Sales Tx/Match	222,645	110,830	49.8%	-111,815	101,451	92,376
Operating transfer in from DS--Brsn Lnd	0	1,140,337	0.0%	1,140,337	739,236	759,066
Operating transfer out to DS--Brsn Mead-TIF	0	0	0.0%	0	0	0
Operating transfer in from Transportation Tax	1,221,000	712,250	58.3%	-508,750	712,250	712,250
Operating transfer out	0	0	0.0%	0	0	0
<b>Total Other Financing Sources (Uses)</b>	<b>2,327,773</b>	<b>2,479,159</b>	<b>106.5%</b>	<b>151,386</b>	<b>2,168,893</b>	<b>2,194,290</b>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<b>-380,862</b>	<b>1,868,110</b>	<b>-490.5%</b>	<b>2,248,972</b>	<b>1,529,611</b>	<b>1,522,588</b>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<b>1,535,274</b>	<b>1,535,274</b>				
<b>UNRESERVED FUND BALANCE</b>	<b>\$ 1,154,412</b>	<b>\$ 3,403,384</b>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Capital Projects Fund - 140**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>REVENUES</b>						
Taxes & Franchise Fees	0	0	0.0%	0	0	0
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	0
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Interest Income	0	0	0.0%	0	0	0
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	0	0
Total Revenues	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	0	0.0%	0	0	0
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	16,918,972	2,892,014	17.1%	-14,026,958	2,015,462	880,432
Debt Service--Principal	0	0	0.0%	0	0	0
Debt Service--Interest & Fiscal Charges	0	0	0.0%	0	0	0
Non-Depart. (includes Convention Center)	0	0	0.0%	0	0	0
Total Expenditures	<u>16,918,972</u>	<u>2,892,014</u>	<u>17.1%</u>	<u>-14,026,958</u>	<u>2,015,462</u>	<u>880,432</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>-16,918,972</u>	<u>-2,892,014</u>	<u>17.1%</u>	<u>14,026,958</u>	<u>-2,015,462</u>	<u>-880,432</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in Transportation	0	0	0.0%	0	0	0
Operating transfer in Tourism	16,657,972	2,692,575	16.2%	-13,965,397	4,394,544	2,668,456
Operating transfer in Capital Projects and Planning	0	0	0.0%	0	0	0
Operating transfer in Old Branson High School	0	0	0.0%	0	0	0
Operating transfer in GF	261,000	37,697	14.4%	-223,303	171,500	0
Total Other Financing Sources (Uses)	<u>16,918,972</u>	<u>2,730,272</u>	<u>16.1%</u>	<u>-14,188,700</u>	<u>4,566,044</u>	<u>2,668,456</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>0</u>	<u>-161,742</u>	<u>0.0%</u>	<u>-161,742</u>	<u>2,550,582</u>	<u>1,788,024</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>672,446</u>	<u>672,446</u>				
<b>UNRESERVED FUND BALANCE</b>	<u>\$ 672,446</u>	<u>\$ 510,704</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Perpetual Fund - 537**  
**For Month Ending July 31, 2016**

Expect 58.3%

REVENUES	2016 Budget	YTD Actual	Percent Used	Over (under) budget	2015 YTD Actual	2014 YTD Actual
Taxes & Franchise Fees	0	0	0.0%	0	0	0
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	0
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Interest Income	0	0	0.0%	0	0	0
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	200	0
Total Revenues	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>200</u>	<u>0</u>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	0	0.0%	0	0	0
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	0	0	0.0%	0	0	0
Debt Service--Interest & Fiscal Charges	0	0	0.0%	0	0	0
Non-Depart. (includes Convention Center)	0	0	0.0%	0	0	0
Total Expenditures	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>200</u>	<u>0</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in	0	0	0.0%	0	0	0
Operating transfer out	0	0	0.0%	0	0	0
Total Other Financing Sources (Uses)	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>200</u>	<u>0</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>5,110</u>	<u>5,110</u>				
<b>UNRESERVED FUND BALANCE</b>	<u>\$ 5,110</u>	<u>\$ 5,110</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Parks & Recreation Fund - 230**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>REVENUES</b>						
Cigarette Tax	90,000	53,801	59.8%	-36,199	50,962	43,401
Intergovernmental--Grants/Misc. Revenue	0	159,493	0.0%	159,493	0	0
Campground	602,800	334,139	55.4%	-268,661	310,556	292,745
Rents & Leases	129,352	91,232	70.5%	-38,120	76,883	78,398
Contributions	77,500	84,914	109.6%	7,414	56,833	53,933
Pool Admissions	114,300	98,706	86.4%	-15,594	95,452	90,861
Swim Team	19,750	19,420	98.3%	-330	11,399	14,848
Ball Programs	133,200	65,536	49.2%	-67,664	63,083	59,930
Golf	45,000	30,836	68.5%	-14,164	30,602	32,055
Tennis Revenue	4,000	1,500	37.5%	-2,500	3,305	2,727
Recreation Center/Tournaments	119,150	105,468	88.5%	-13,682	84,534	110,229
Concessions	170,000	179,193	105.4%	9,193	156,238	143,283
Day Camp	63,000	62,675	99.5%	-325	60,291	56,024
Dog Park	5,000	3,523	70.5%	-1,477	3,786	4,248
Community Center	26,000	24,320	93.5%	-1,680	15,777	15,107
Special Events/Programs	10,000	0	0.0%	-10,000	0	0
Cheerleading	1,700	0	0.0%	-1,700	0	0
Total Revenues	<b>1,610,752</b>	<b>1,314,755</b>	<b>81.6%</b>	<b>-295,997</b>	<b>1,019,700</b>	<b>997,788</b>
<b>EXPENDITURES</b>						
Parks & Recreation Administration	370,009	233,060	63.0%	-136,949	184,205	185,214
Recreation Center/Tournaments/Concessions	716,627	459,516	64.1%	-257,111	403,145	441,963
Day Camp	72,978	52,409	71.8%	-20,569	43,321	39,751
Ball Program	200,516	118,850	59.3%	-81,666	108,661	106,647
Campground	334,363	173,515	51.9%	-160,848	140,475	131,647
Park Program/Parks	453,994	299,683	66.0%	-154,311	198,218	189,706
Community Center	58,793	36,518	62.1%	-22,275	27,342	33,924
Swimming Pool	141,213	102,503	72.6%	-38,710	87,018	100,396
Golf Course	80,036	43,340	54.2%	-36,696	45,968	44,883
Swim Team	29,908	18,359	61.4%	-11,549	17,516	18,533
Dog Park	3,550	1,791	50.5%	-1,759	2,184	21,778
Special Events/Programs	8,003	4,311	53.9%	-3,692	2,689	0
Cheerleading	1,370	289	21.1%	-1,081	260	0
Total Expenditures	<b>2,471,360</b>	<b>1,544,144</b>	<b>62.5%</b>	<b>-927,216</b>	<b>1,261,003</b>	<b>1,314,442</b>
<b>NET CHANGE IN FUND BALANCE</b>	<b>-860,608</b>	<b>-229,389</b>	<b>26.7%</b>	<b>631,219</b>	<b>-241,303</b>	<b>-316,654</b>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in from GF	671,000	391,417	58.3%	-279,583	373,917	326,667
Operating transfer in from Landscape Fund	0	0	0.0%	0	0	0
Operating transfer out	0	0	0.0%	0	0	0
Total Other Financing Sources (Uses)	<b>671,000</b>	<b>391,417</b>	<b>58.3%</b>	<b>-279,583</b>	<b>373,917</b>	<b>326,667</b>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>						
	<b>-189,608</b>	<b>162,028</b>	<b>-85.5%</b>	<b>351,636</b>	<b>132,614</b>	<b>10,012</b>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<b>460,286</b>	<b>460,286</b>				
<b>UNRESERVED FUND BALANCE</b>	<b>\$ 270,678</b>	<b>\$ 622,314</b>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Branson Old School Fund - 141**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>REVENUES</b>						
Taxes & Franchise Fees	0	0	0.0%	0	0	0
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	0
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Interest Income	0	0	0.0%	0	0	0
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	0	0
Total Revenues	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	132	0.0%	132	128	215
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	0	0	0.0%	0	0	0
Debt Service--Interest & Fiscal Charges	0	0	0.0%	0	0	0
Non-Depart. (includes Convention Center)	0	0	0.0%	0	0	0
Total Expenditures	<u>0</u>	<u>132</u>	<u>0.0%</u>	<u>132</u>	<u>128</u>	<u>215</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>0</u>	<u>-132</u>	<u>0.0%</u>	<u>-132</u>	<u>-128</u>	<u>-215</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer out Capital Fund	0	0	0.0%	0	0	0
Operating transfer in Tourism	0	0	0.0%	0	0	0
Operating transfer in GF	0	0	0.0%	0	0	0
Total Other Financing Sources (Uses)	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>0</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>0</u>	<u>-132</u>	<u>0.0%</u>	<u>-132</u>	<u>-128</u>	<u>-215</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>76,428</u>	<u>76,428</u>				
<b>UNRESERVED FUND BALANCE</b>	<u>\$ 76,428</u>	<u>\$ 76,296</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Red Roof Mall Fund - 142**  
**For Month Ending July 31, 2016**

Expect 58.3%

	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>REVENUES</b>						
Taxes & Franchise Fees	0	0	0.0%	0	0	0
Licenses and Permits	0	0	0.0%	0	0	0
Court Receipts	0	0	0.0%	0	0	0
Lease and Rents	0	0	0.0%	0	0	3,000
Charges for Services	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Interest Income	0	0	0.0%	0	0	0
Bond Proceeds	0	0	0.0%	0	0	0
Misc. Revenue	0	0	0.0%	0	0	0
Total Revenues	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>3,000</u>
<b>EXPENDITURES</b>						
Mayor & Board	0	0	0.0%	0	0	0
City Administration	0	0	0.0%	0	0	0
Administrative Services	0	0	0.0%	0	0	0
Legal	0	0	0.0%	0	0	0
Finance	0	0	0.0%	0	0	0
Human Resources	0	0	0.0%	0	0	0
Police	0	0	0.0%	0	0	0
Fire	0	0	0.0%	0	0	0
Public Works	0	0	0.0%	0	0	101,238
Planning & Development	0	0	0.0%	0	0	0
Engineering	0	0	0.0%	0	0	0
Health	0	0	0.0%	0	0	0
Culture & Recreation	0	0	0.0%	0	0	0
Tourism	0	0	0.0%	0	0	0
Capital Outlay	0	0	0.0%	0	0	0
Debt Service--Principal	0	0	0.0%	0	0	0
Debt Service--Interest & Fiscal Charges	0	0	0.0%	0	0	0
Non-Depart. (includes Convention Center)	0	0	0.0%	0	0	0
Total Expenditures	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>101,238</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>-98,238</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in Transportation	0	0	0.0%	0	0	0
Operating transfer in Tourism	0	0	0.0%	0	0	0
Operating transfer in GF	0	0	0.0%	0	0	49,582
Total Other Financing Sources (Uses)	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>49,582</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>0</u>	<u>-48,656</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>3,271</u>	<u>3,271</u>				
<b>UNRESERVED FUND BALANCE</b>	<u>\$ 3,271</u>	<u>\$ 3,271</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**All Governmental Fund Types and Similar Expendable Trust Fund**  
**For Month Ending July 31, 2016**

	<u>Expect 58.3%</u>				
	<b>2016</b>	<b>YTD</b>	<b>Percent</b>	<b>2015 YTD</b>	<b>2014 YTD</b>
	<b>Budget</b>	<b>Actual</b>	<b>Used</b>	<b>Actual</b>	<b>Actual</b>
<b>REVENUES</b>					
Taxes & Franchise Fees	36,999,190	21,018,727	56.8%	20,165,939	19,611,210
Licenses and Permits	685,804	593,767	86.6%	471,921	769,273
Court Receipts	450,000	138,908	30.9%	254,531	280,963
Lease and Rents	1,787,220	1,085,724	60.7%	1,017,187	982,182
Charges for Services	1,394,888	789,180	56.6%	619,249	582,732
Intergovernmental	7,237,205	4,202,209	58.1%	3,787,776	4,344,829
Interest Income	1,011,561	534,768	52.9%	657,711	589,558
Bond Proceeds	0	0	0.0%	0	0
Convention Center	4,320,081	2,360,200	0.0%	2,219,232	2,145,368
Misc. Revenue	79,128	102,744	129.8%	145,178	55,744
Park Revenue	1,391,400	1,010,229	72.6%	891,855	875,989
Total Revenues	<u><b>55,356,477</b></u>	<u><b>31,836,457</b></u>	<u><b>57.5%</b></u>	<u><b>30,230,581</b></u>	<u><b>30,237,849</b></u>
<b>EXPENDITURES</b>					
Mayor & Board	107,232	59,557	55.5%	32,641	34,411
City Administration	485,223	250,968	51.7%	289,557	292,018
City Clerk	365,307	197,278	54.0%	186,056	187,920
Municipal Court	363,927	197,161	54.2%	198,054	195,489
Information Technology	725,087	312,664	43.1%	267,258	275,793
Legal	488,175	175,175	35.9%	175,705	812,292
Finance	1,035,473	563,657	54.4%	517,537	485,770
Human Resources	610,266	264,740	43.4%	214,932	179,077
Police	4,502,477	2,286,630	50.8%	2,179,166	2,264,830
Fire	3,402,304	1,832,040	53.8%	1,681,962	1,716,109
Public Works	5,484,765	1,939,053	35.4%	1,735,044	2,184,087
Planning & Development	967,870	458,971	47.4%	439,487	447,276
Engineering	600,176	363,109	60.5%	331,501	310,592
Culture & Recreation	2,471,360	1,544,144	62.5%	1,261,003	1,314,442
Convention Center	4,741,613	2,754,181	58.1%	2,627,222	2,811,474
Tourism	6,979,861	5,381,271	77.1%	5,278,510	5,979,786
Capital Outlay	16,918,972	2,892,014	17.1%	2,015,462	880,432
Debt Service--Principal	6,402,765	2,693,880	42.1%	1,406,943	1,363,549
Debt Service--Interest & Fiscal Charges	9,896,787	4,819,903	48.7%	3,700,007	5,368,643
Non-Depart.	2,129,956	1,541,542	72.4%	1,632,548	2,194,752
Total Expenditures	<u><b>68,679,596</b></u>	<u><b>30,527,937</b></u>	<u><b>44.4%</b></u>	<u><b>26,170,598</b></u>	<u><b>29,298,741</b></u>
<b>NET CHANGE IN FUND BALANCE</b>	<u><b>-13,323,119</b></u>	<u><b>1,308,520</b></u>	<u><b>-9.8%</b></u>	<u><b>4,059,983</b></u>	<u><b>939,108</b></u>
<b>OTHER FINANCING SOURCES (USES)</b>					
Operating transfer in	25,756,227	8,889,337	34.5%	9,689,703	8,576,179
Operating transfer out	-24,023,551	-9,214,474	38.4%	-10,397,578	-9,341,510
Total Other Financing Sources (Uses)	<u><b>1,732,676</b></u>	<u><b>-325,138</b></u>	<u><b>-18.8%</b></u>	<u><b>-707,875</b></u>	<u><b>-765,331</b></u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>					
	<u><b>-11,590,443</b></u>	<u><b>983,382</b></u>	<u><b>-8.5%</b></u>	<u><b>3,352,109</b></u>	<u><b>173,777</b></u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u><b>50,243,860</b></u>	<u><b>50,243,860</b></u>			
<b>ENDING FUND BALANCE</b>	<u><b>\$38,653,417</b></u>	<u><b>\$51,227,242</b></u>			

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Water & Sewer Fund - 620**  
**For Month Ending July 31, 2016**

Expect 58.3%

<b>REVENUES</b>	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
<b>Operation Revenues:</b>						
<b>Charges for Services:</b>						
Water	3,176,866	2,101,824	66.2%	-1,075,042	1,657,696	1,630,482
Sewer	4,090,667	2,451,278	59.9%	-1,639,389	2,222,730	2,117,088
Rental Income	0	0	0.0%	0	0	0
Miscellaneous	14,000	27,776	198.4%	13,776	22,904	9,745
Bond Proceeds	0	0	0.0%	0	0	0
<b>Nonoperating Revenues (Expenditures)</b>						
Sewer Capacity Fees	0	0	0.0%	0	0	0
Interest Income	15,249	14,501	95.1%	-748	11,574	2,311
Intergovernmental	0	19,196	0.0%	19,196	0	0
Contributed Capital	0	0	0.0%	0	0	0
Gain on Disposal of Capital Assets	0	0	0.0%	0	0	0
Interest Expense	0	0	0.0%	0	0	0
Income (loss) before transfers	0	0	0.0%	0	0	0
<b>Total Revenues</b>	<b><u>7,296,782</u></b>	<b><u>4,614,575</u></b>	<b><u>63.2%</u></b>	<b><u>-2,682,207</u></b>	<b><u>3,914,904</u></b>	<b><u>3,759,626</u></b>
<b>EXPENDITURES</b>						
<b>Operation Expenditures:</b>						
<b>Water Expenditures-</b>						
Personal Services	1,018,867	646,827	63.5%	-372,040	586,323	589,818
Contractual Services	1,193,174	511,293	42.9%	-681,881	425,284	613,538
Commodities	267,800	121,000	45.2%	-146,800	129,304	153,784
Depreciation	1,413,491	801,578	56.7%	-611,913	782,597	768,851
<b>Sewer Expenditures-</b>						
Personal Services	1,509,293	815,439	54.0%	-693,854	770,090	782,249
Contractual Services	1,905,107	948,146	49.8%	-956,961	840,239	739,162
Commodities	453,700	210,209	46.3%	-243,491	192,875	266,381
Depreciation	3,149,949	1,844,754	58.6%	-1,305,195	1,788,579	1,707,331
<b>Administrative Expenditures -</b>						
Personal Services	716,095	324,501	45.3%	-391,594	337,390	383,091
Contractual Services	187,646	128,490	68.5%	-59,156	52,878	41,818
Commodities	31,120	10,635	34.2%	-20,485	8,642	11,458
Depreciation	159,371	94,625	59.4%	-64,746	90,296	78,194
Capital	463,000	97,695	21.1%	-365,305	133,925	85,447
Contra Expense	0	-41,714	0.0%	-41,714	0	-151,920
Debt Service	0	0	0.0%	0	0	0
Operating Income (loss)	0	0	0.0%	0	0	0
<b>Total Expenditures</b>	<b><u>12,468,613</u></b>	<b><u>6,513,480</u></b>	<b><u>52.2%</u></b>	<b><u>-5,955,133</u></b>	<b><u>6,138,422</u></b>	<b><u>6,069,201</u></b>
<b>NET CHANGE IN FUND BALANCE</b>	<b><u>-5,171,831</u></b>	<b><u>-1,898,905</u></b>	<b><u>36.7%</u></b>	<b><u>3,272,926</u></b>	<b><u>-2,223,518</u></b>	<b><u>-2,309,575</u></b>
<b>Operating transfer in</b>						
Operating transfer in	0	0	0.0%	0	0	207,991
<b>Operating transfer out - W/S Capital</b>						
Operating transfer out - W/S Capital	-659,000	-56,766	8.6%	602,234	-1,595,412	-583,331
<b>Transfer out to Transportation Fund</b>						
Transfer out to Transportation Fund	-50,000	-29,167	58.3%	20,833	-29,169	0
<b>Total Other Financing Sources (Uses)</b>	<b><u>-709,000</u></b>	<b><u>-85,932</u></b>	<b><u>12.1%</u></b>	<b><u>623,068</u></b>	<b><u>-1,624,581</u></b>	<b><u>-375,340</u></b>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<b><u>-5,880,831</u></b>	<b><u>-1,984,838</u></b>	<b><u>33.8%</u></b>	<b><u>3,895,993</u></b>	<b><u>-3,848,099</u></b>	<b><u>-2,684,915</u></b>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<b><u>73,379,478</u></b>	<b><u>73,379,478</u></b>				
<b>UNRESERVED FUND BALANCE</b>	<b><u>\$ 67,498,647</u></b>	<b><u>\$ 71,394,641</u></b>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Water & Sewer Capital Fund - 145**  
**For Month Ending July 31, 2016**

(Fund 145-Water Sewer Projects)

Expect 58.3%

	2016 Budget	YTD Actual	Percent Used	Over (under) budget	2015 YTD Actual	2014 YTD Actual
<b>REVENUES</b>						
Operation Revenues:						
Charges for Services:						
Water	0	0	0.0%	0	0	0
Sewer	0	0	0.0%	0	0	0
Rental Income	0	0	0.0%	0	0	0
Miscellaneous	0	0	0.0%	0	0	0
Bond Proceeds	0	0	0.0%	0	0	0
Nonoperating Revenues (Expenditures)						
Sewer Capacity Fees	0	0	0.0%	0	0	6,260
Sewer System Connection Charges	80,000	140,742	175.9%	60,742	41,363	38,602
Intergovernmental	0	243,648	0.0%	243,648	0	41,304
Interest Income	0	0	0.0%	0	0	0
Water System Connection Charges	8,327	60,451	726.0%	52,124	5,691	6,260
Gain on Disposal of Capital Assets	0	0	0.0%	0	0	0
Interest Expense	0	0	0.0%	0	0	0
Income (loss) before transfers	0	0	0.0%	0	0	0
Total Revenues	<u>88,327</u>	<u>444,841</u>	<u>503.6%</u>	<u>356,514</u>	<u>47,054</u>	<u>92,426</u>
<b>EXPENDITURES</b>						
Operation Expenditures:						
Personal Services	0	0	0.0%	0	0	0
Contractual Services	0	0	0.0%	0	0	0
Commodities	0	0	0.0%	0	0	0
Capital	2,010,000	1,318,079	65.6%	-691,921	128,085	253,472
Contra Expense	0	0	0.0%	0	0	0
Debt Service	0	0	0.0%	0	0	0
Operating Income (loss)	0	0	0.0%	0	0	0
Total Expenditures	<u>2,010,000</u>	<u>1,318,079</u>	<u>65.6%</u>	<u>-691,921</u>	<u>128,085</u>	<u>253,472</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in from Tourism	846,000	354,304	41.9%	-491,696	1,184,169	765,331
Operating transfer out	0	0	0.0%	0	0	0
Total Other Financing Sources (Uses)	<u>846,000</u>	<u>354,304</u>	<u>41.9%</u>	<u>-491,696</u>	<u>1,184,169</u>	<u>765,331</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>						
	<u>-1,075,673</u>	<u>-518,933</u>	<u>48.2%</u>	<u>556,740</u>	<u>1,103,138</u>	<u>604,285</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>						
	<u>6,378,744</u>	<u>6,378,744</u>				
<b>UNRESERVED FUND BALANCE</b>						
	<u>\$ 5,303,071</u>	<u>\$ 5,859,811</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**Water & Sewer Capital Fund - 146**  
**For Month Ending July 31, 2016**

Expect 58.3%

(Fund 146-Water Sewer Projects - operational capital)

(Water & Sewer Capital from Operations)

	2016 Budget	YTD Actual	Percent Used	Over (under) budget	2015 YTD Actual	2014 YTD Actual
<b>REVENUES</b>						
Operation Revenues:						
Charges for Services:						
Water	0	0	0.0%	0	0	0
Sewer	0	0	0.0%	0	0	0
Rental Income	0	0	0.0%	0	0	0
Miscellaneous	0	0	0.0%	0	797	0
Bond Proceeds	0	0	0.0%	0	0	0
Nonoperating Revenues (Expenditures)						
Sewer Capacity Fees	0	0	0.0%	0	0	0
Interest Income	0	0	0.0%	0	0	0
Intergovernmental	0	0	0.0%	0	0	0
Gain on Disposal of Capital Assets	0	0	0.0%	0	0	0
Interest Expense	0	0	0.0%	0	0	0
Income (loss) before transfers	0	0	0.0%	0	0	0
Total Revenues	<u>0</u>	<u>0</u>	<u>0.0%</u>	<u>0</u>	<u>797</u>	<u>0</u>
<b>EXPENDITURES</b>						
Operation Expenditures:						
Personal Services	0	0	0.0%	0	0	0
Contractual Services	0	0	0.0%	0	0	0
Commodities	0	0	0.0%	0	0	0
Capital	659,000	889,808	135.0%	230,808	401,501	554,828
Contra Expense	0	0	0.0%	0	0	0
Debt Service	0	0	0.0%	0	0	0
Operating Income (loss)	0	0	0.0%	0	0	0
Total Expenditures	<u>659,000</u>	<u>889,808</u>	<u>135.0%</u>	<u>230,808</u>	<u>401,501</u>	<u>554,828</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>-659,000</u>	<u>-889,808</u>	<u>135.0%</u>	<u>-230,808</u>	<u>-400,704</u>	<u>-554,828</u>
Operating transfer in	659,000	56,766	8.6%	-602,234	1,595,412	583,331
Operating transfer out	0	0	0.0%	0	0	0
Total Other Financing Sources (Uses)	<u>659,000</u>	<u>56,766</u>	<u>8.6%</u>	<u>-602,234</u>	<u>1,595,412</u>	<u>583,331</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>0</u>	<u>-833,042</u>	<u>0.0%</u>	<u>-833,042</u>	<u>1,194,708</u>	<u>28,503</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>2,164,373</u>	<u>2,164,373</u>				
<b>UNRESERVED FUND BALANCE</b>	<u>\$ 2,164,373</u>	<u>\$ 1,331,331</u>				

**CITY OF BRANSON, MISSOURI**  
**Combined Statement of Revenues, Expenditures and Changes in Fund Balance**  
**All Proprietary Fund Types and Similar Expendable Trust Fund**  
**For Month Ending July 31, 2016**

Expect 58.3%

<b>REVENUES</b>	<b>2016 Budget</b>	<b>YTD Actual</b>	<b>Percent Used</b>	<b>Over (under) budget</b>	<b>2015 YTD Actual</b>	<b>2014 YTD Actual</b>
Operation Revenues:						
Charges for Services:						
Water	3,176,866	2,101,824	66.2%	-1,075,042	1,657,696	1,630,482
Sewer	4,090,667	2,451,278	59.9%	-1,639,389	2,222,730	2,117,088
Rental Income	0	27,776	0.0%	27,776	0	0
Miscellaneous	14,000	0	0.0%	-14,000	22,904	9,745
Bond Proceeds	0	0	0.0%	0	0	0
Nonoperating Revenues (Expenditures)						
Sewer Capacity Fees	0	0	0.0%	0	0	6,260
Sewer System Connection Charges	80,000	140,742	175.9%	80,000	41,363	38,602
Intergovernmental	0	243,648	0.0%	0	0	41,304
Contributed Capital	0	0	0.0%	0	0	0
Interest Income	15,249	14,501	95.1%	15,249	11,574	2,311
Water System Connection Charges	8,327	60,451	726.0%	8,327	5,691	6,260
Gain on Disposal of Capital Assets	0	19,196	0.0%	0	0	0
Interest Expense	0	0	0.0%	0	0	0
Income (loss) before transfers	0	0	0.0%	0	0	0
Total Revenues	<u>7,385,109</u>	<u>5,059,416</u>	<u>68.5%</u>	<u>-2,597,079</u>	<u>3,961,958</u>	<u>3,852,051</u>
<b>EXPENDITURES</b>						
Operation Expenditures:						
Personal Services	3,244,255	1,786,768	55.1%	-1,457,487	1,693,803	1,755,158
Contractual Services	3,285,927	1,587,929	48.3%	-1,697,998	1,318,401	1,394,517
Capital	3,132,000	2,305,581	73.6%	-826,419	663,511	893,747
Debt Service	0	0	0.0%	0	0	0
Commodities	752,620	341,845	45.4%	-410,775	330,822	431,623
Contra Expense	0	-41,714	0.0%	-41,714	0	-151,920
Depreciation	4,722,811	2,740,957	58.0%	-1,981,854	2,661,471	2,554,376
Operating Income (loss)	0	0	0.0%	0	0	0
Total Expenditures	<u>15,137,613</u>	<u>8,721,367</u>	<u>57.6%</u>	<u>-6,416,246</u>	<u>6,668,008</u>	<u>6,877,501</u>
<b>NET CHANGE IN FUND BALANCE</b>	<u>-7,752,504</u>	<u>-3,661,951</u>	<u>47.2%</u>	<u>3,819,167</u>	<u>-2,706,050</u>	<u>-3,025,450</u>
<b>OTHER FINANCING SOURCES (USES)</b>						
Operating transfer in	1,505,000	411,070	27.3%	-1,093,930	2,779,581	1,556,653
Operating transfer out	-659,000	-56,766	8.6%	602,234	-1,595,412	-583,331
Transfer out to Transportation Fund	-50,000	-29,167	58.3%	20,833	-29,169	0
Total Other Financing Sources (Uses)	<u>796,000</u>	<u>325,138</u>	<u>40.8%</u>	<u>-470,862</u>	<u>1,155,000</u>	<u>973,322</u>
<b>REVENUES AND OTHER SOURCES OVER (UNDER) EXPENDITURES AND OTHER (USES)</b>	<u>-6,956,504</u>	<u>-3,336,813</u>	<u>48.0%</u>	<u>3,348,305</u>	<u>-1,551,050</u>	<u>-2,052,128</u>
<b>FUND BALANCE, JANUARY 1, 2016</b>	<u>81,922,595</u>	<u>81,922,595</u>				
<b>ENDING FUND BALANCE</b>	<u>\$ 74,966,091</u>	<u>\$ 78,585,782</u>				

## Operating Fund Balance

July 31, 2016

Fund	Fund	Balance Current Mo
101	GENERAL FUND	\$4,161,581.86
104	SAFETY PROGRAM	\$7,191.51
105	TRANSPORTATION ST FUND	\$1,432,274.20
120*	CONVENTION CENTER	\$204,261.83
140	CAPITAL PROJECTS FUND	\$958,043.83
141	OLD SCHOOL FUND	\$76,295.95
142	RED ROOF MALL	\$3,269.93
145	PROP CAPITAL PROJECTS	\$4,621,548.56
146	WATER/SEWER SMALL CAPITAL	\$315,268.21
160/161	BRANSON MEADOWS	\$3,328,921.03
165	BRANSON LANDING	\$729,642.83
170	BRANSON HILLS	\$546,478.85
171	BRANSON LANDING IDA	(\$5,050.00)
230	RECREATION FUND	\$710,010.95
501	PAYROLL CLEARING ACCT	(\$190,391.43)
533	LANDSCAPE TRUST FUND	\$951,962.44
534	INMATE SECURITY FUND	\$58,129.30
535	POLICE TRAINING FUND	\$70,383.69
536	SHOP WITH A COP TRUST	\$12,502.77
537	PERPETUAL CARE FUND	\$5,110.00
539	K-9	(\$6,608.54)
601	EQUIPMENT & VEHICLE REPL	\$0.00
620	WATER & SEWER FUND	\$4,470,218.76
721	DARE PROGRAM	\$8,463.08
	<b>OPERATING FUND TOTAL</b>	<b>\$22,469,509.61</b>
	<i>OMB OPERATING SAVINGS ACCOUNT</i>	\$3,022,858.26
	<i>OMB CHECKING ACCOUNT</i>	\$7,061.02
	<i>OMB PAYROLL ACCOUNT</i>	\$6,103.06
	<i>OMB POLICE EVIDENCE</i>	\$0.00
	<i>DUE TO BIOSOLIDS</i>	\$0.00
	<i>BOK INVESTMENT ACCOUNT</i>	\$18,843,189.99
	<i>620 CD INVESTMENT</i>	\$125,000.00
	<i>OMB PAYROLL TRUST ACCOUNT</i>	\$2,570.73
	<i>UMB 620</i>	\$41,757.56
	<i>COMMERCE 2011 A &amp; B</i>	\$420,968.99
	<b>OPERATING ACCOUNT TOTAL</b>	<b>\$22,469,509.61</b>
	<b>Difference</b>	<b>\$0.00</b>

\*120 Fund is showing the Capital Reserve Funds held by the city only

**Tourism Fund Balance**  
**July 31, 2016**

Fund	Fund	Balance Current Mo
240	<i>TOURISM TAX TRUST FUND</i>	\$8,528,071.50
143	<i>CONSTRUCTION FUND(2010B)</i>	\$0.00
	<b><i>TOURISM FUND ACCOUNT</i></b>	<b><i>\$8,528,071.50</i></b>
	<i>OMB TOURISM BANK ACCOUNT</i>	\$43,130.16
	<i>DUE FROM OPERATING FUND ACCT</i>	\$0.00
	<i>TOURISM ESCROW-OMB 2007</i>	\$12,576.77
	<i>INVESTMENTS 240</i>	\$0.00
	<i>BOK INVESTMENT ACCOUNT</i>	\$3,546,837.74
	<i>BNY TOURISM TRUST</i>	\$4,674,086.08
	<i>UMB TOURISM TRUST</i>	\$251,440.75
	<b><i>TOURISM ACCOUNT TOTAL</i></b>	<b><i>\$8,528,071.50</i></b>
	<b><i>Difference</i></b>	<b><i>\$0.00</i></b>

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 101 General Fund**  
**July 31, 2016**

		<u>General</u>
<b>Assets</b>		
Cash and investments in Bank Account -GF	\$	4,161,582
Petty Cash-GF		11,680
Cash-Court Fund		
Receivables, net:		
Taxes		2,042,654
Leases		158,095
Intergovernmental		-
Other Receivables		1,148,570
Other(allowance for Bad Debt)		-
Employee Reimbursement		2,426
Due from other funds		120,459
Restricted cash and investments		-
Prepays and inventories		96,127
Total assets	<u>\$</u>	<u>7,741,593</u>
<b>Liabilities</b>		
Accounts payable	\$	181,407
Accrued expenditures		294,156
Deferred revenue		64,346
Deposits		8,873
Due to other funds		1,415,281
Total Liabilities	<u>\$</u>	<u>1,964,063</u>
<b>Fund Balances</b>	<b>\$</b>	<b>5,777,530</b>
<b>Reserved for:</b>		
Nonspendable:		
Prepays and Inventory		96,127
Assets held for redevelopment		1,120,816
Assigned for:		
Contractual and other		1,226,959
Unassigned:		3,333,628
<b>Total Fund Balances</b>	<u>\$</u>	<u>5,777,530</u>
Total liabilities and fund balances	<u>\$</u>	<u>7,741,593</u>

**NOTE:** The **Fund Balance** will vary from the Combined Statement of Revenues, Expenditures and Changes in Fund Balance because that Fund Balance also includes the asset held for redevelopment (Red Roof Mall) in the amount of \$1,120,816, as well as the minor funds such as the court fund, the dare fund and the cop fund.

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 120 Convention Center Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash-Reserved Funds -City Held	\$ 204,262
Cash and investments in Bank Account	\$ 516,302
Petty Cash	10,500
Accounts Receivable	384,092
Inventory	75,294
Prepaid	56,775
Total assets	\$ 1,247,224
 <b>Liabilities</b>	
Accounts payable	\$ 565,384
Accrued expenditures	-
Deferred revenue	-
Retainage	-
Total Liabilities	565,384
 <b>Fund Balances</b>	 <b>\$ 681,840</b>
 Reserved for:	
Encumbrances	-
Reserve/ WHARF	
Unreserved Fund Balance	681,840
Reserve/Wharf-Rainy day	
Total Fund Balances	681,840
 Total liabilities and fund balances	 \$ 1,247,224

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 240 Tourism Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 8,528,072
Receivables, net:	894,418
Taxes	869,687
Total assets	\$ 10,292,176
 <b>Liabilities</b>	
Accounts Payable	\$ 4,361
Tourism Tax Bond Deposits	150,423
Accrued expenditures	40,000
Due to other funds	131,469
Total Liabilities	326,253
<b>Fund Balances</b>	<b>\$ 9,965,923</b>
 Reserved for:	
Unreserved Fund Balance	3,066,470
Encumbrances	1,503,686
Debt Service Reserve	5,395,767
Total Fund Balances	9,965,923
Total liabilities and fund balances	\$ 10,292,176

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 105 Transportation Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 1,432,274
Receivables, net:	
Taxes	956,639
Total assets	\$ 2,388,914
 <b>Liabilities</b>	
Accounts payable	\$ 50,175
Accrued expenditures	14,694
Deferred revenue	-
Retainage	14,618
Due to other funds	190,088
Total Liabilities	269,575
<b>Fund Balances</b>	<b>\$ 2,119,339</b>
 Reserved for:	
Encumbrances	885,018
Fund Balance Reserve	1,234,321
Total Fund Balances	2,119,339
Total liabilities and fund balances	\$ 2,388,914

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - TIF Debt Funds 165, 170 & 171**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash	\$ 1,271,072
Cash-Reserve Funds	\$ 25,609,827
Receivables, net:	\$ 1,451,494
Due from Other Funds	992,920
Total assets	\$ 29,325,312
 <b>Liabilities</b>	
Accounts Payable	\$ -
Accrued expenditures	-
Due to other funds	356,631
Deferred Revenues	3,270
Total Liabilities	359,901
<b>Fund Balances</b>	<b>\$ 28,965,411</b>
 Reserved for:	
Unreserved Fund Balance	11,416,351
Reserve/Debt Service	17,549,060
Encumbrance Reserve	-
Total Fund Balances	28,965,411
Total liabilities and fund balances	<b>\$ 29,325,312</b>

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - Debt 160**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 3,328,921
Receivables, net:	\$ 39,360
Due from Other Funds	35,104
Total assets	\$ 3,403,385
 <b>Liabilities</b>	
Accounts Payable	\$ -
Accrued expenditures	-
Due to other funds	-
Retainage Payable	-
Total Liabilities	-
<b>Fund Balances</b>	<b>\$ 3,403,385</b>
 Reserved for:	
Unreserved Fund Balance	53,506
Reserve	3,349,879
Total Fund Balances	3,403,385
Total liabilities and fund balances	\$ 3,403,385

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - Capital Fund 140**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 958,044
Receivables, net:	-
Total assets	\$ 958,044
 <b>Liabilities</b>	
Accounts Payable	\$ 84,231
Accrued expenditures	110,000
Due to other funds	-
Retainage Payable	253,109
Total Liabilities	447,341
<b>Fund Balances</b>	<b>\$ 510,703</b>
 Reserved for:	
Unreserved Fund Balance	(9,153,573)
Encumbrance Reserve	9,664,276
Total Fund Balances	510,703
Total liabilities and fund balances	\$ 958,044

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 537 Perpetual Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 5,110
Accounts Receivable	-
Total assets	\$ 5,110
 <b>Liabilities</b>	
Accounts payable	\$ -
Accrued expenditures	-
Deferred revenue	-
Retainage	-
Total Liabilities	-
<b>Fund Balances</b>	<b>\$ 5,110</b>
 Reserved for:	
Encumbrances	-
Reserve	2,260
Unreserved Fund Balance	2,850
Total Fund Balances	5,110
Total liabilities and fund balances	\$ 5,110

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 230 Parks & Recreation Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 710,011
Petty Cash	3,240
Accounts Receivable	9,852
Total assets	\$ 723,103
 <b>Liabilities</b>	
Accounts payable	\$ 76,574
Accrued expenditures	17,733
Deferred revenue	6,483
Retainage	-
Total Liabilities	100,790
<b>Fund Balances</b>	<b>\$ 622,313</b>
 Reserved for:	
Encumbrances	169,008
Unreserved Fund Balance	453,306
Total Fund Balances	622,313
Total liabilities and fund balances	\$ 723,103

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 141 Old School Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 76,296
Accounts Receivable	
Total assets	\$ 76,296
<b>Liabilities</b>	
Accounts payable	\$ -
Accrued expenditures	
Deferred revenue	
Retainage	-
Total Liabilities	-
<b>Fund Balances</b>	<b>\$ 76,296</b>
Reserved for:	
Encumbrances	
Reserve/ WHARF	
Unreserved Fund Balance	76,296
Reserve/Wharf-Rainy day	
Total Fund Balances	76,296
Total liabilities and fund balances	\$ 76,296

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 142 Red Roof Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 3,270
Accounts Receivable	-
Total assets	\$ 3,270
<b>Liabilities</b>	
Accounts payable	\$ -
Accrued expenditures	-
Deferred revenue	-
Retainage	-
Total Liabilities	-
<b>Fund Balances</b>	<b>\$ 3,270</b>
Reserved for:	
Encumbrances	-
Reserve/ WHARF	
Unreserved Fund Balance	3,270
Reserve/Wharf-Rainy day	
Total Fund Balances	3,270
Total liabilities and fund balances	\$ 3,270

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - 620 Water & Sewer Fund**  
**July 31, 2016**

	<b>General</b>
<b>Assets</b>	
Cash and investments in Bank Account	\$ 4,470,219
Receivables, net:	
Water/Sewer	2,503,016
Allowance for Doubtful Accounts	(787,415)
Deferred Revenue	440,423
Capital Assets	139,743,766
Accumulated Depreciation	(72,958,492)
WIP	-
<b>Total assets</b>	<b>\$ 73,411,518</b>
 <b>Liabilities</b>	
Accounts payable	\$ 181,673
Accrued expenditures	693,314
Deferred revenue	49,874
Retainage	-
Utility Deposits	1,076,809
Debt Service Liabilities	-
Primacy Fees	15,194
Due to Other Funds	13
<b>Total Liabilities</b>	<b>2,016,877</b>
 <b>Fund Balances</b>	 <b>\$ 71,394,641</b>
 Reserved for:	
Contributed Capital	18,171,565
Sinking Fund	125,000
Water/Wastewater Improvements	2,540,529
Encumbrances	740,232
Unreserved Fund Balance	49,817,314
<b>Total Fund Balances</b>	<b>71,394,641</b>
 Total liabilities and fund balances	 <b>\$ 73,411,518</b>

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - W&S Capital Fund 145**  
**July 31, 2016**

		<u>General</u>
<b>Assets</b>		
	Cash and investments in Bank Account	\$ 4,621,549
	Receivables, net:	1,200
	Work in Progress	1,688,996
	Total assets	<u>\$ 6,311,745</u>
 <b>Liabilities</b>		
	Accounts Payable	\$ 292,697
	Accrued expenditures	-
	Retainage	159,237
	Due to other funds	-
	Total Liabilities	<u>451,934</u>
	 Fund Balances	 <b>\$ 5,859,811</b>
 Reserved for:		
	Unreserved Fund Balance	4,148,702
	Encumbrances	1,708,858
	PY Encumbrance Reserve	2,251
	Total Fund Balances	<u>5,859,811</u>
	 Total liabilities and fund balances	 <u>\$ 6,311,745</u>

**CITY OF BRANSON, MISSOURI**  
**Balance Sheet - W&S Capital Fund 146**  
**July 31, 2016**

		<u>General</u>
<b>Assets</b>		
	Cash and investments in Bank Account	\$ 315,268
	Accounts Receivable	-
	Work in Progress	1,052,815
	Total assets	<u>\$ 1,368,083</u>
 <b>Liabilities</b>		
	Accounts Payable	\$ -
	Accrued expenditures	-
	Retainage	36,752
	Due to other funds	-
	Total Liabilities	<u>36,752</u>
	 Fund Balances	 <b>\$ 1,331,331</b>
Reserved for:		
	Unreserved Fund Balance	990,147
	Encumbrances	341,183
	PY Encumbrance Reserve	-
Total Fund Balances		<u>1,331,331</u>
	 Total liabilities and fund balances	 <b>\$ 1,368,083</b>

**CITY OF BRANSON - A/P CHECKS**  
**MINIMUM AMOUNT: \$ 50,000.00**  
**07/17/2016 TO 08/18/2016**

CHECK DATE	CHECK NUMBER	VENDOR NAME	DESCRIPTION	CHECK AMOUNT
7/21/2016	127615	EMPIRE ELECTRIC	ELECTRIC BILLING JUNE 2016 FOR MAIN CITY BILLING/RR MALL LOCATION/FIRE DEPT.	\$155,134.93
7/21/2016	127626	LOU FUSZ DODGE COMPANY	4 2016 DODGE CHARGERS - POLICE DEPARTMENT	\$100,680.00
7/21/2016	127652	ANTHEM BCBS MO GROUP	AUGUST 2016 HEALTH, LIFE AND VISION INSURANCE PREMIUMS	\$289,428.94
7/28/2016	127673	MIDWEST PUBLIC RISK	WORKERS COMPENSATION 7/2016 - 6/2017	\$408,757.54
7/28/2016	127673	MIDWEST PUBLIC RISK	PROPERTY/LIABILITY INSURANCE 7/2016 - 7/2017	\$449,367.76
8/4/2016	127701	COOK ROOFING CO	EN1508-CITY HALL ROOF PHASE 2	\$36,699.95
8/4/2016	127701	COOK ROOFING CO	FR1521-ROOF REPLACEMENT FIRE STATION #3	\$25,767.50
8/4/2016	127703	DAVIS STRUCTURE & DEVELOPMENT CORP	WS1401-LIFT STATION 21 EQUALIZATION BASIN	\$292,697.10
8/4/2016	127719	RELIABLE CHEVROLET INC	2 2016 CHEVROLET COLORADOS 4WD EXTENDED CAB - UTILITIES DEPARTMENT	\$67,600.00
8/11/2016	127749	EMPIRE ELECTRIC	ELECTRIC BILLING JULY 2016 FOR MAIN CITY BILLING	\$195,407.65
8/18/2016	127804	CARSON-MITCHELL INC	EN1201-HISTORICAL DOWNTOWN STREETScape IMPROVEMENTS PROJECT	\$103,778.67
8/18/2016	127812	FLAT CREEK EXCAVATING LLC	SW1202-GRAVITY SEWER DESIGN/LAYOUT	\$102,598.72
8/13/2016	8888888	SECURITY BANKCARD	JULY 2016 PCARD PAYMENT	\$249,906.42
<b>TOTAL</b>				<b><u>\$2,477,825.18</u></b>



# MEMORANDUM

**TO:** Budget & Finance Committee  
**FROM:** Joel Hornickel, Planning & Development Director  
**DATE:** August 22, 2016  
**SUBJECT:** Community and Business Surveys

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The City of Branson desires to engage a research consultant to perform a citizen satisfaction survey and a business survey, following up on surveys conducted in 2008, 2012 and 2015. The information gathered from these surveys will greatly assist the City with its strategic planning efforts next year so more informed decisions can be made. The Request For Proposals was let by David Rockhill, Purchasing Agent, on July 14, 2016, with a return date of August 5, 2016. Four qualified bids were received and reviewed by staff in the Planning and Development Department. The four responses were provided by Downs & St. Germain Research of Tallahassee, Florida, ETC Institute of Olathe, Kansas, Public Research Group of Naperville, Illinois and The Vandiver Group of St. Louis, Missouri.

The RFP provided the following outline of the evaluation process:

**6. EVALUATION:**

- 6.1 *An evaluation committee selected by the Branson Board of Alderman will accomplish the evaluation of proposals.*
- 6.2 *All proposals will be reviewed for compliance with the submission requirements of the Request for Proposal and responsiveness to the minimum requirements of the Scope of Work.*
- 6.3 *Provide an example of a previous survey your firm has conducted which you feel may have some similarities to the one the City of Branson wishes to conduct.*
- 6.4 *Those proposals, which are responsive, will be evaluated in accordance with the criteria established above. Such evaluation shall be weighted:
  - (a) 60% on cost;
  - (b) 20% on experience, expertise and resources available; and
  - (c) 20% on understanding and approach to implementation.Each factor in the evaluation will be considered relative to obtaining the most effective services consistent with the needs of the City.*

Staff's review of the four responses are summarized below based on the provided criteria. It is being requested of the Budget & Finance Committee to review staff's recommendation, and provide a recommendation to the Board of Aldermen for selection and execution of this effort. Based on the scoring below, staff recommends ETC Institute.

Initial Average Scores (1-10, lowest is best)

	Downs	ETC	PRG	VG
Pricing	7	4	3	9
Experience	3.5	1	6	6
Approach	3	2	4.5	6.5

Weighted Average Scores

	Downs	ETC	PRG	VG
Pricing (60%)	4.2	2.4	1.8	5.4
Experience (20%)	0.7	0.2	1.2	1.2
Approach (20%)	0.6	0.4	0.9	1.3
<b>Final Score</b>	<b>5.5</b>	<b>3.0</b>	<b>3.9</b>	<b>7.9</b>

The following page provides a more detailed summary of staff's review of the four responses.

**Responsiveness (6.2):** All four responses included the minimum requirements of the Scope of Work. The Scope of Work outlined firm background, expertise of firm, personnel, methodology, work plan, benchmarking and analysis tools, and pricing.

**Pricing:**

- Downs & St. Germain Research: \$36,500
- ETC Institute: \$20,453
- Public Research Group: \$18,500
- The Vandiver Group: \$44,985

**Experience:**

- Downs & St. Germain Research: (20+ years) Provided a list of five previous clients all pertaining to FL for city services, customer satisfaction and public attitudes.
- ETC Institute: (20+ years) Provided page summaries of 27 previous clients, including Branson, completed within the past two years. Surveys completed in AZ, CA, FL, IA, IL, KS, MO, NC, NV, OK, TX, VA and WA for resident satisfaction, business satisfaction, priority determination, service quality and parks and recreation satisfaction.
- Public Research Group: (5 years) Provided a list of six previous clients between 2012 and 2015. Surveys completed in CA, IL and TX for community services, community needs, and parks and recreation needs.
- The Vandiver Group: (20+ years) Provided page summaries of three previous clients and a list of 16 previous clients all within MO (none cities) they have conducted research for.

**Approach:**

- Downs & St. Germain Research: Backgrounding (discuss use of results, define/prioritize research targets, examine organizational priorities/constraints, critique data collection techniques, compare scope/analyze cost benefit of approaches), Design Questionnaire (sample size, sampling error, quality control, pretest), Administer Surveys (land and cell phone, internet), Benchmark (40 entities), Strategic Analysis, Cross tabulations, GIS Mapping, Strategic Recommendations (final report, presentation). *13 week schedule.*
- ETC Institute: Design Survey, Design Sampling, Pilot Test, Administer Surveys (mail, phone, internet), Analyze Survey Results, Benchmark Analysis (850+ cities), Priorities Analysis, GIS Mapping, Final Report (report, briefing document, presentation). *16 week schedule.*
- Public Research Group: Project Start Up, Goals and Objectives Formulation, Focus Group Meeting, Administer Surveys (mail, phone, email), On-Line Engagement (MySidewalk), Analysis of Findings, Report (report, presentation). *12 week schedule.*
- The Vandiver Group: Kick-off meeting, Survey Design, Survey Guide Development, Launch Surveys (phone, internet), Focus Group Facilitation, Analysis of Quantitative Data, Analysis of Qualitative Data, Research Report. *12 week schedule.*

**Example of Previous Survey (6.3):** Only ETC Institute and Public Research Group provided an example of a previous survey. ETC provided their previous survey completed for Branson in 2015 which Public Research Group provided the six surveys they listed as previous experience.